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Impact Of Information And Communication Technologies On Agricultural Growth In India

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Abstract

Information and Communication Technology (ICT) has emerged as a key tool in reshaping Indian agriculture by enhancing farmers' access to information, markets, and improved farming practices. This study examines the contribution of ICT to agricultural growth in India, with particular emphasis on its effects on crop productivity, market connectivity, cost reduction, and information delivery systems. The analysis is based on a critical review of existing data sources and major policy initiatives related to digital agriculture. It explores the role of mobile-based services, internet platforms, and digital data systems in supporting informed decision-making and minimizing information gaps among farmers. The findings suggest that ICT adoption leads to higher productivity, lower production costs, and improved price realization for farm outputs. Government programs such as Digital India, e-NAM, PM-KISAN, and Kisan Call Centres have significantly expanded the reach of digital agricultural services in rural regions. Despite these advances, issues of digital literacy, infrastructural limitations, and affordability remain key challenges. The study concludes that focused policy interventions and inclusive digital approaches are crucial for achieving sustainable agricultural development in India.

➤ Keywords

Information and Communication Technology (ICT), Digital Agriculture, Crop Productivity, Market Access, Agricultural Development.

➤ Introduction

Information and Communication Technology (ICT) encompasses the application of digital instruments such as computers, smartphones, internet services, software platforms, and communication networks for the collection, analysis, storage, and dissemination of information. In the field of agriculture, ICT has emerged as a powerful agent of change by enabling farmers to obtain timely and reliable information on weather conditions, market prices, crop management practices, pest and disease control, and modern agricultural techniques. The rapid expansion of mobile connectivity and internet access in rural India has significantly enhanced the relevance of ICT-based agricultural solutions, particularly in improving farmers' decision-making capabilities and farm-level productivity¹.

Agriculture occupies a central position in the Indian economy, as it supports the livelihood of nearly half of the population and plays a vital role in ensuring national food security. Despite its importance, the sector continues to face persistent challenges such as fragmented and small landholdings, heavy reliance on monsoon rainfall, limited mechanization, and pronounced regional inequalities. Additionally, farmers frequently struggle with inadequate access to institutional credit, weak market linkages, fluctuating prices, climate-related uncertainties, and the absence of real-time and accurate information. These structural constraints have hindered agricultural growth and farmers' income, underscoring the urgent need for innovative and sustainable solutions².

Within this framework, ICT presents significant potential to overcome many of the long-standing problems of Indian agriculture. Digital platforms and mobile-based advisory services act as crucial links between farmers, markets, and supporting institutions, thereby reducing information asymmetry. Programs such as e-NAM, Kisan Call Centers, mobile-based advisory applications, and online weather forecasting services demonstrate the capacity of ICT to improve transparency, operational efficiency, and inclusiveness across the agricultural value chain. Enhanced access to information and services through ICT contributes to higher productivity, lower risks, and greater resilience among farming communities.

The present study is grounded in the increasing recognition of ICT as a key driver of agricultural growth in India. Although various policy initiatives have been launched to promote digital agriculture, there remains a need for systematic and analytical assessment of the actual impact of ICT on agricultural performance. Consequently, this research seeks to examine the influence of ICT interventions on agricultural growth and to identify the constraints that limit their effective utilization. Such an analysis is crucial for formulating evidence-based policies and strategies aimed at strengthening the role of ICT in achieving sustainable agricultural development and overall rural transformation in India.

➤ Conceptual Framework of ICT in Agriculture

Information and Communication Technology (ICT) in agriculture functions through a comprehensive framework that links the creation, transmission, and application of information to promote agricultural development. The conceptual framework highlights the role of digital technologies in supporting informed decision-making, increasing operational efficiency, and fostering sustainable agricultural growth. ICT serves as an effective interface connecting farmers, researchers, markets, and policymakers by enabling the timely exchange of relevant and reliable agricultural information³.

Broadly, ICT applications in agriculture can be grouped into three main categories. The first category comprises mobile-based services, which represent the most widely adopted ICT tools among farming communities. Through mobile phones, farmers can receive weather forecasts, crop-related advisories, market price updates, and information on government programs via SMS, voice-based services, and mobile applications. These services are relatively affordable, easy to use, and well-suited to the needs of small and marginal farmers, thereby helping them minimize production risks and enhance farm productivity.

The second category includes internet-based platforms that offer a more extensive and interactive information ecosystem. Agricultural websites, online portals, and e-marketing platforms provide comprehensive guidance on improved farming techniques, availability of inputs, pest and disease management, and market connectivity. Digital initiatives such as electronic agricultural markets and online extension platforms improve transparency and efficiency in agricultural marketing and service delivery. Moreover, internet-based ICT tools encourage interaction among farmers, facilitating peer learning and collective knowledge exchange⁴.

The third category consists of digital databases that collect, store, and analyze large-scale agricultural data related to soil conditions, land records, climatic trends, and crop outcomes. These databases play a crucial role in supporting precision agriculture, data-driven planning, and informed policy formulation. By integrating information from multiple sources, digital databases enhance the effective targeting of subsidies, crop insurance programs, and resource distribution, thereby strengthening overall agricultural development.

The theoretical linkage between ICT and agricultural development is rooted in theories of development and diffusion of innovation. ICT helps reduce information gaps, lower transaction costs, and expand access to knowledge and markets. Consequently, farmers are better positioned to adopt improved technologies, raise productivity levels, and increase farm incomes. In this way, ICT acts as a key driver of agricultural growth by reinforcing information systems, encouraging innovation, and promoting inclusive and sustainable rural development⁵.

➤ **Role of ICT in Agricultural Growth in India**

Information and Communication Technology (ICT) has played a pivotal role in transforming Indian agriculture. By enabling access to real-time information, enhancing connectivity, and providing digital platforms for farming advice, market access, and risk management, ICT contributes to various dimensions of agricultural growth. With increasing internet penetration and mobile phone usage, farmers are now able to make better decisions related to crop management, input use, and marketing strategies, contributing to improved productivity and income. Internet penetration in India is projected to reach 900 million active users by 2025, with an estimated 250 million owning smartphones, creating a large base for digital agricultural services.⁶

Impact on Crop Productivity

ICT enables farmers to access localized and timely information on weather, pest management, crop advisory, and best practices. According to case studies, farmers with access to digital advisory services report measurable yield improvements by applying optimized agronomic practices based on data-driven guidance². Technologies such as mobile apps, sensors, and internet platforms have been shown to improve crop management decisions, thereby reducing risks and increasing productivity.⁷

Table 1: ICT and Productivity Indicators

Indicator	Without ICT	With ICT	Percentage Change
Average Yield (tons/ha)	3.5	4.2	+20%
Input Cost (₹/ha)	50,000	45,000	-10%
Market Price (₹/ton)	20,000	22,000	+10%
Profit (₹/ha)	20,000	38,000	+90%

Source: Adapted from Ministry of Agriculture statistics and digital agriculture impact reports⁸.

This table shows that ICT adoption leads to increased yields and profitability. Farmers using digital tools achieve higher output per hectare while reducing costs, resulting in substantial income gains.

Improvement in Market Access

ICT facilitates improved access to agricultural markets by providing real-time mandi prices, reducing information asymmetry, and enabling farmers to make better marketing decisions. Digital marketplaces and e-NAM (National Agriculture Market) platforms reduce dependence on intermediaries, improving farmers' bargaining power and potential returns. These services also allow farmers to compare prices across markets and access broader demand networks, fostering efficiency in agro-value chains.⁹

Table 2: Market Access Indicators for ICT Users

Metric	Percentage of Farmers
Access to mandi price info via mobile apps	45%
Farmers using digital platforms to sell produce	30%
Increase in sale price due to ICT use	15-25%
Reduction in transaction costs	10-20%

Source: Industry statistics combined with digital agriculture adoption data¹⁰.

This table reveals that mobile apps and platforms help a significant proportion of farmers secure better prices, expand market reach, and reduce transaction costs.

Cost Reduction and Profit Increase

By providing advisory services on input use, soil testing, irrigation scheduling, and pest management, ICT enables farmers to apply resources more efficiently. Access to real-time information helps avoid overuse of fertilizers and pesticides, optimizes irrigation, and lowers unnecessary expenditures. Digital tools also streamline supply chain management and facilitate mobile payments, reducing transaction costs and improving profitability.

Table 3: Cost and Input Use Efficiency

Aspect	With ICT Benefits
Input Optimization	20-25% reduction ¹³
Precision Irrigation Use	50% water saving ¹⁰
Operational Cost Savings	10-15% ¹⁰
Digital record-keeping use	72% ¹⁰

Source: Sector reports on digital transformation in agriculture.¹¹

According to available data, digital tools significantly contribute to resource savings and increased operational efficiency, thus lowering cultivation costs and enhancing profitability.

Weather and Information Services

ICT offers farmers real-time information about weather conditions, alerts, and climate forecasts, allowing them to plan sowing, irrigation, and harvesting more effectively. With initiatives like the Weather Information Network and Data System (WINDS), states like Uttar Pradesh are investing in automatic weather stations and rain gauges to deliver hyper-local weather data to farmers, aiming to boost agricultural productivity and resilience to weather variability.¹²

Table 4: Weather Information Services and Adoption

Service Component	Scale/Count
Automatic Weather Stations	308 blocks (UP initiative)
Rain Gauges Installed	55,570 in gram panchayats
Total existing weather stations	518
Additional gauges	2,132 (IMD collaboration)

Source: Government-reported weather data initiatives.¹³

These services equip farmers with localized forecasts and risk information, enabling timely decisions for crop planning and risk mitigation.

Synthesis and Theoretical Perspective

ICT in agriculture integrates multiple digital interventions—mobile applications, internet platforms, and digital databases—that enhance the flow of information and improve farmers' access to knowledge, markets, and services. The theoretical linkage between ICT and agricultural growth lies in reducing **information asymmetry**, lowering transaction costs, and optimizing resource use. According to innovation diffusion theory, access to better information accelerates the adoption of improved practices, leading to higher productivity and economic performance.

From the productivity gains shown in Table 1 to the market access improvements (Table 2) and cost savings (Table 3), ICT demonstrates its capacity to transform traditional farming systems into knowledge-driven agriculture. Weather and climate information services further strengthen farmers' adaptive capacity, contributing to resilience and sustainable production.

➤ Challenges in ICT Adoption in Indian Agriculture

The adoption of Information and Communication Technology (ICT) in Indian agriculture holds significant promise for enhancing productivity, lowering production costs, and strengthening farmers' access to markets and knowledge systems. Despite this potential, the effective use of ICT remains limited, particularly among small and marginal farmers, due to several persistent constraints. These challenges can broadly be discussed under two key dimensions:

1. Inadequate Digital Literacy and Limited Awareness

A large proportion of farmers, especially in rural regions, lack basic digital competencies required to effectively use mobile applications, internet-based platforms, and digital advisory services. Low educational attainment and limited exposure to modern technologies often discourage farmers from adopting ICT tools. Even when access to smartphones or computers exists, many farmers face difficulties in operating applications, understanding digital information, or applying online content to farm-related decisions. Furthermore, language barriers reduce accessibility, as many ICT platforms are available primarily in English or major regional languages, excluding users who rely on local dialects. Limited awareness about existing ICT services and uncertainty regarding their usefulness and reliability further restrict widespread adoption.

2. Infrastructure Deficiencies and Economic Limitations

Weak rural infrastructure poses a major obstacle to ICT integration in agriculture. Problems such as unstable electricity supply, poor internet connectivity, and inadequate mobile network coverage in remote areas restrict farmers' ability to access real-time weather forecasts, market prices, and advisory services. Alongside infrastructural gaps, financial constraints significantly affect adoption levels. Small and marginal farmers often lack the resources to invest in smartphones, digital sensors, or GPS-based tools. Moreover, recurring expenses related to device maintenance, service subscriptions, and participation in digital training programs can be burdensome. Consequently, economically vulnerable farmers are frequently left out of digital initiatives, deepening the rural digital divide and constraining inclusive agricultural growth.

➤ Policy Initiatives and Government Programs

The Government of India has introduced a range of digital and technology-oriented initiatives aimed at transforming Indian agriculture, improving productivity, and strengthening farmer empowerment through better access to information and services. One of the most significant recent efforts is the Digital Agriculture Mission, approved in 2024 with substantial financial backing. This mission seeks to establish a strong digital public infrastructure for agriculture through components such as AgriStack, the Krishi Decision Support System, digital crop surveys, and unique digital farmer identities. By integrating land and crop-related data, these initiatives aim to enhance planning, service delivery, and data-driven decision-making, thereby supporting agricultural growth through the effective use of mobile and internet technologies⁶.

Within the broader framework of the Digital India program, the PM-KISAN scheme extensively utilizes information technology for direct benefit transfers, ensuring transparent and timely financial support to farmers nationwide. The adoption of Aadhaar-linked payment systems and online registration mechanisms has not only improved efficiency in fund disbursement but has also helped create a comprehensive farmer database. This database serves as a valuable resource for designing targeted advisory services and policy interventions aligned with agricultural requirements¹. Similarly, initiatives such as KisanMitr integrate data from multiple government platforms to generate actionable insights and recommendations for farmers, thereby strengthening coordination among research institutions, government agencies, and other stakeholders.¹⁴

Digital services like Kisan Call Centres (KCC) and mobile-based agricultural applications provide farmers with continuous access to expert advice on crop management, pest control, weather forecasts, market prices, and government schemes. These platforms reduce reliance on conventional extension systems by delivering real-time support directly to farmers. In addition, the National Agriculture Market (e-NAM) enhances market

integration by offering online access to mandi prices and enabling farmers to connect with wider markets, thereby promoting transparency and better price realization.¹⁵

Overall, an assessment of these policy initiatives indicates that digital interventions have significantly expanded the reach and efficiency of agricultural service delivery. Nevertheless, issues such as limited digital literacy, unequal internet connectivity, and infrastructural shortcomings continue to restrict their full potential. Despite these challenges, the government's sustained policy focus reflects a strong commitment to embedding ICT within agricultural development strategies to promote efficiency, inclusiveness, and resilience in India's farming sector.

➤ **Analysis of the Relationship between ICT and Agricultural Development**

The linkage between Information and Communication Technology (ICT) and agricultural development in India has become increasingly robust and multifaceted. ICT functions as a key enabling force that links farmers with timely and accurate information, improved agricultural practices, market opportunities, and institutional support mechanisms. By minimizing information asymmetries related to weather conditions, input availability, market prices, and government programs, ICT strengthens farm-level decision-making. Digital solutions such as mobile applications, online portals, and data-driven advisory systems assist farmers in optimizing the use of inputs, enhancing crop management practices, and managing production-related uncertainties. Consequently, ICT contributes directly to increased agricultural productivity, efficient resource utilization, and higher farm incomes. At the same time, it indirectly reinforces extension services, improves market integration, and supports effective policy execution, thereby fostering broader agricultural development.

➤ **Opportunities and Future Potential**

ICT presents substantial opportunities to transform Indian agriculture into a more knowledge-intensive, efficient, and resilient sector. The growing spread of smartphones and internet services in rural regions provides a strong base for the wider adoption of digital agricultural innovations. Advanced technologies such as artificial intelligence, big data analytics, and the Internet of Things (IoT) have the capacity to promote precision agriculture, enable real-time farm monitoring, and deliver personalized advisory services to farmers. Digital platforms can also strengthen linkages between farmers, input suppliers, financial institutions, and markets, reducing the role of intermediaries and enhancing price realization. Furthermore, ICT has the potential to empower small and marginal farmers by ensuring more equitable access to information and services, thereby supporting inclusiveness and narrowing regional disparities in agricultural development.

➤ **Long-Term Impact on Indian Agriculture**

Over the long term, the widespread and sustained adoption of Information and Communication Technology (ICT) is expected to bring significant structural transformation to Indian agriculture. Digitalization can strengthen agricultural value chains by improving operational efficiency, enhancing market coordination, and enabling better risk management. Accurate weather forecasting, early warning systems, and climate-related advisory services supported by ICT can improve farmers' resilience to climatic uncertainties. Additionally, digital systems increase transparency and accountability in the implementation of subsidies, crop insurance, and welfare programs, reducing leakages and ensuring timely benefits.

In the broader perspective, ICT-driven agriculture can promote sustainable use of natural resources, accelerate productivity growth, and contribute to improved income and livelihood security in rural areas. Nevertheless, the realization of these long-term outcomes depends on sustained investments in digital infrastructure, continuous capacity-building efforts, and the formulation of enabling and inclusive policies. If such prerequisites are adequately addressed, ICT is likely to play a pivotal role in shaping the future trajectory of Indian agriculture while strengthening food security and overall economic stability.

➤ Conclusion and Suggestions

The study reveals that Information and Communication Technology (ICT) has become an important catalyst for agricultural development in India. Digital interventions, including mobile-based advisory services, online platforms, and data-oriented information systems, have contributed positively to improvements in crop yields, farm efficiency, and farmers' income. By narrowing information gaps related to weather conditions, market prices, input management, and government programs, ICT has enabled farmers to take more timely and informed decisions. The findings further show that adoption of digital technologies is higher among farmers with relatively better education, higher income levels, and larger landholdings. In contrast, small and marginal farmers continue to face constraints arising from low digital literacy, weak infrastructure, and financial limitations. While ICT demonstrates strong potential for agricultural modernization, its benefits remain uneven across regions and socio-economic groups.

Policy-Level Suggestions

To maximize the benefits of ICT in agriculture, targeted and inclusive policy measures are essential. Priority should be given to strengthening rural digital infrastructure by expanding internet access, improving mobile network coverage, and ensuring a dependable electricity supply. Alongside infrastructure development, comprehensive digital literacy and capacity-building initiatives must be implemented at the grassroots level to enable farmers to effectively utilize digital tools. Such programs should be delivered in local languages and designed with simple, user-friendly interfaces. Furthermore, affordable access to digital devices and services can be encouraged through subsidies, low-cost smartphones, and public-private partnerships. The integration of multiple digital platforms into a unified agricultural information system would enhance efficiency and minimize duplication. Stronger coordination among government departments, research organizations, and technology providers is also necessary to ensure that ICT solutions are farmer-oriented and responsive to actual agricultural needs.

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