



INTERNATIONAL JOURNAL OF CREATIVE RESEARCH THOUGHTS (IJCRT)

An International Open Access, Peer-reviewed, Refereed Journal

INTERNET ADVERTISING

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Internet Advertising:

Using the Internet as a global marketing platform, internet advertising is a collection of techniques for reaching consumers all over the world with promotional messages.

Abstract of Internet Advertising:

Online users have the ability to select the advertisements they see. Online advertisements might be cheap. An accessible and wealthy audience is reached by the Internet.

Keywords: *Cheap Advertising, Global Marketing, Social Media Advertising*

Different Types of Online Advertising

- Social Media Advertising.
- Content Marketing.
- Email Marketing.
- SEM (Search Engine Advertising) - including PPC.
- Mobile Advertising.

1. Social Media Advertising

You can start thinking about social media platform advertising after you have a well-defined social media marketing strategy. Today, the majority of social media platforms make it simple for marketers to take advantage of their audience and market their goods directly from the site. They also come with useful analytics tools for evaluating the return on investment. This could be a sponsored post or tweet, an advertisement for user-generated content, or even a campaign that is launched on several social media platforms. You might want to think about running ads on social media networks. Today, the majority of social media platforms make it simple for marketers to take advantage of their audience and market their goods directly from the site. They also come with useful analytics tools for evaluating the return on

investment. This could be a sponsored post or tweet, an advertisement for user-generated content, or even a campaign that is launched on several social media platforms.

2. Content Marketing

Another excellent strategy for getting a brand and message in front of the proper audience is content marketing. Its main goal is to improve a website's organic traffic through SEO; but, once the plan and content are in place, you can pay for the material to appear on other related websites to expand the reach and engagement of the site. Its main goal is to improve a website's organic traffic through SEO; but, once the plan and content are in place, you can pay for the material to appear on other related websites to expand the reach and engagement of the site. The return on investment (ROI) of content marketing can be increased with paid advertising; in other words, without promotion, production costs may frequently exceed potential returns. One creative technique for making an advertisement fit the topic of the website it appears on is through native advertising, a type of sponsored media. It is sometimes called an advertorial or sponsored content, and it is purposefully made to look like the media in which it appears.

3. Email Marketing

Since email marketing is a crucial tool for staying in touch with your current clients, it must be included in all of your online communications. As such, you should definitely be thinking about and investing. Regardless of your feelings about Amazon, they are without a doubt among the best when it comes to running targeted email campaigns, and there is plenty that we can all learn from them in this area. On this page, we've covered email marketing in greater detail.

4. Search Engine Marketing (SEM)

The goal of search engine marketing is to make your website more visible on search engine results pages (SERP) by purchasing advertising space on search engines like Google. It should not be confused with SEO (search engine optimization), which is the practice of optimizing a website to show up as high in search results as possible without spending money on it. SEM is also known as PPC, or pay per click, and it can be used to Microsoft Bing Ads or Google AdWords, for instance. Cost per click (CPC) or cost per impression (CPI) are often used metrics to assess the efficacy of an investment.

5. Mobile Advertising

Given how much time so many of us spend on our smartphones each day, it makes sense that marketers use mobile advertising to connect with consumers. It should be noted, nevertheless, that this method of product and service marketing is becoming more and more restricted. Advertising with mobile apps, push notifications, SMS/text messaging, and MMS are a few examples of mobile-specific marketing strategies.

CONCLUSION:

Through advertising, the customer can connect with the brand and understand its advantages. Among their many uses, the visual components of commercials and adverts help to construct a picture of the brand's average customer. The pictures show the character from the commercial or advertisement.

