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# **Automated Material Return Process**

<sup>1</sup>Utlapalli Vinay Kumar, <sup>2</sup>Mandhapati Pavan Reddy, <sup>3</sup>Syed Nabil, <sup>4</sup>Shaik Shoban, <sup>5</sup>Amaan Masood Hagalwadi <sup>1</sup>Student, <sup>2</sup>Student, <sup>3</sup>Student, <sup>4</sup>Student, <sup>5</sup>Student <sup>1</sup>Presidency University, <sup>2</sup>Presidency University, <sup>3</sup>Presidency University, <sup>5</sup>Presidency University

# CHAPTER-1 INTRODUCTION

#### **1.1** Aim of the project:

The goal of this suggested solution is to improve the efficiency and dependability of supply chain management and customer service by addressing issues such as excess supply, faulty deliveries, and improper product returns. One of the main goals is to prevent the acceptance of counterfeit or fake goods by putting in place a thorough system for product identification and verification. This will help to guarantee that only authentic goods are accepted for return. The system prevents the acceptance of counterfeit or phony items by cross-checking product IDs against a centralized database and adding severe verification processes. This reduces the possibility of financial losses. As a result, inventory management is improved, and financial losses from the discarding of faulty items are avoided. It improves the process of returning products.

Simplified and regulated product return procedures are guaranteed by the integration of cuttingedge tracking technology such as RFID and barcoding, together with userspecific access levels. Giving delivery staff the right resources and instruction improves their capacity to carry out exhaustive inspections, which helps to make the return process more dependable and effective. Also, the suggested method seeks to improve overall customer satisfaction by guaranteeing the genuineness and caliber of substituted items. By implementing a strong system for product identification and verification, inventory management can be optimized and customer satisfaction can be increased. Customers can feel reassured that the replacement products they receive are authentic and fulfill the required quality standards. This is accomplished by lowering the amount of defective or fake goods that enter the supply chain, enabling more precise inventory planning and tracking. The main objective is to reduce the financial losses brought on by defective or fake goods. Through the refusal of acceptance and subsequent disposal of these things, SKF can maximize its financial resources and distribute them more effectively across the supply chain.

#### 1.2 Project Scope:

The project scope entails a thorough integration of a product identification and verification system as part of the supply chain implementation of this suggested solution. The database infrastructure, which creates a centralized database able to store comprehensive product information, including unique identifiers, specifications, and historical data, is one of the main project components and considerations. It also specifies the structure and schema of the database to meet the needs of product identification and verification. To create a system that gives each item in the inventory a unique product ID. To put mechanisms in place that connect product IDs to important production information, product specifications, and other relevant data.

Establish strict verification procedures to verify the legitimacy of returned goods, and include matching standards like product specs, unique IDs, and maybe sophisticated tracking technology (like RFID and barcoding) for comprehensive verification. Additionally, provide training curricula that instruct delivery staff on how to do comprehensive product inspections during the return process, and supply the tools and equipment-like mobile devices or portable scanners-that are required to enable effective verification in real-time.

#### **1.3 Project Modules:**

- Product Identification through IDs: Leveraging unique product identifiers for tracking and verification.
- Database Infrastructure: Storing product details along with their respective IDs.
- Verification Process: Relying on product ID cross-checking against the database to verify authenticity during returns.
- User-Specific Access Levels: Ensuring authorized personnel manage the verification process.
- Training for Delivery Personnel: Equipping them with the necessary protocols to verify products based on their IDs.

#### 1.4 **Project Basic Requirements:**

#### 1.4.1 Hardware Requirements:

#### Server Infrastructure:

- Processor: Dual-core processor or higher.
- Memory (RAM): 4 GB of RAM or higher for smoother performance.
- Storage: 20 GB of available storage space for the operating system, server, and development files.
- Operating System: Compatible with Windows, macOS, or Linux.
- Network Connectivity: Internet connectivity for software downloads and updates.
- Display: Standard monitor with a resolution of 1280x800 or higher.
- Input Devices: Keyboard and mouse for input.
- Other Considerations:
  - i. Ensure that the system meets the system requirements for the specific operating system you are using (e.g., Windows, macOS, Linux).
  - Check for any additional requirements or recommendations specified by the software versions you plan to install (e.g., specific React, Firebase, or other versions).

## 1.4.2 Software Requirements:

- Relational Database System (MySQL): Specify the use of MySQL to store and manage data. Discuss how the database will be structured to support the requirements of the return process.
- Server-Side Scripting (PHP): Describe the role of PHP in handling server-side processing, including data validation, processing return justifications, and interacting with the database.
- Front-End Technologies (HTML, CSS, JavaScript): Explain how HTML and CSS will structure and style the user interface, and how JavaScript will add interactivity, such as form validation and real-time updates.
- Text Editor or IDE: Mention the tools used for coding, whether it's a text editor like Visual Studio Code or an integrated development environment (IDE) like PhpStorm.

## **CHAPTER-2 LITERATURE SURVEY**

# • "Customer returns model in a dual-channel supply chain "

## Feng Yang, Pei Hu and Fuguo Zhao

The purposes of this paper is to propose a customer returns model in a dual-channel supply chain where a customer can return the purchased product to the retailer or the manufacturer and obtain an equilibrium of selling prices and refund prices and the optimal profit when considering customer returns in the centralized and decentralized dual-channel supply chain.

# • "Service Decisions in a Two-Echelon Retailing System with Customer Returns "

## Mohannad Radhi

The service levels offered within online stores greatly affect channels' demand. However, they also influence the channel choice of return for online customers, if applicable, when their purchases are unsatisfactory. Therefore, this paper studies the optimal service level for a centralized DCR. In addition, it examines the optimal levels for a decentralized two-echelon system through the implementation of Nash and Stackelberg theoretical frameworks.

# • "Optimal decisions and coordination strategy of a capital constrained supply chain under customer return and supplier subsidy"

Gongbing Bi and Ping Chen

The purpose of the paper is to explore impacts of financing and supplier subsidy on capital constrained retailer and the value of returns subsidy contract under a situation where the retailer makes joint operations and finance decisions.

# • "The impact of customer returns on supply chain decisions under various channel interactions."

## Jing Chen · Peter C. Bell

We examine a supply chain in which a manufacturer supplies a single product to a retailer who faces two forms of customer returns. We compare the impact of these two forms of customer returns on the decisions and profits of the manufacturer and the retailer under various types of channel interaction: Manufacturer Stackelberg (MS), Vertical Nash (VN), and Retailer Stackelberg (RS).

# • "A systematic review of e-tail product returns and an agenda for future research"

Kamrul Ahsan and Shams Rahman

This study conducts a systematic literature review of e-tail product returns research. E-tail product returns are essentially acquisition of products that have been sold through purely online or brick-and-click channels and then returned by consumer to business.



## **CHAPTER-3 RESEARCH GAPS OF EXISTING METHODS**

## 3.1 Existing Systems

## 1) Handling Excess Supply and Wrong/Damaged Deliveries:

- In the existing system, when there is excess supply or instances of wrong/damaged deliveries to end customers, the SKF customer service team initiates the return process.
- The current practice involves returning the products back to the regional warehouse, regardless of the condition of the material. This is done without detailed justifications for the return.

### 2) Proof of Delivery (PoD) Process:

• After an initial Proof of Delivery (PoD) is marked as okay, the products are deemed delivered and received by the end customer. However, this does not guarantee the quality or condition of the delivered items, as damage may become apparent later in the supply chain.

## 3) Return to India Distribution Centre:

• The return process leads to the products being sent back to the India Distribution Centre. Unfortunately, due to the lack of detailed justifications for the return at this stage, damaged stocks may be received even after an initial okay PoD.

### 4) **Blocked Stocks and Sc**rapping:

- Upon receiving the returned products, the India Distribution Centre may discover damages that were not initially identified. This results in the stocks being blocked, as they are unsuitable for further distribution or sale.
- The blocked stocks eventually lead to a decision to scrap them, resulting in financial losses for the organization.

# **CHAPTER-4 PROPOSED MOTHODOLOGY**

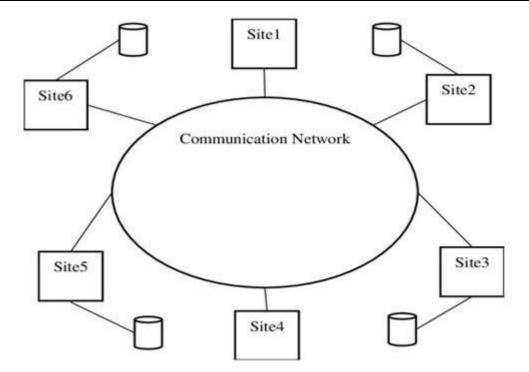
## 4.1 Proposed Method

The proposed system for implementing a comprehensive product identification and verification system within SKF's supply chain involves the integration of various components.

Below is an overview of the key elements of the proposed system:

## 1) Centralized Database:

- Establish a centralized database to store detailed product information, including unique identifiers, specifications, and historical data.
- Utilize a robust database management system to ensure data integrity, security, and efficient retrieval.



#### 2) Product Identification Mechanism:

- Develop a mechanism to assign unique product IDs to each item in the inventory.
- Integrate this mechanism with the production process to ensure that unique identifiers are assigned during manufacturing.

#### 3) Verification Protocols:

- Define stringent verification protocols to confirm the authenticity of returned products.
- Incorporate matching criteria, such as unique identifiers, product specifications, and potentially advanced tracking technologies like RFID or barcoding.

#### 4) User-Specific Access Control:

- Implement role-based access control to restrict access to the product identification and verification system based on user roles.
- Define roles for delivery personnel, warehouse staff, and administrative personnel with specific access privileges.

#### 5) Training Program for Delivery Personnel:

• Develop a comprehensive training program for delivery personnel on how to use the verification system effectively.

• Provide training materials and conduct sessions to ensure that personnel are proficient in conducting thorough checks.

#### 6) Verification Tools:

- Equip delivery personnel with tools such as handheld scanners or mobile devices to facilitate realtime verification.
- Ensure that these tools are user-friendly and integrate seamlessly with the verification system.

## 4.2 METHODOLOGY

#### 1) Needs Assessment:

- Conduct a thorough analysis of the current supply chain and customer service processes.
- Identify key pain points related to excess supply, damaged deliveries, and financial losses.
- Assess the existing database infrastructure and technology capabilities.

## 2) Define System Requirements:

- Clearly define the functional and technical requirements of the product identification and verification system.
- Specify the data elements to be stored in the database, including product details, unique identifiers, and relevant specifications.

### 3) Technology Selection:

- Evaluate and select appropriate technology for the database infrastructure, considering scalability, security, and integration capabilities.
- Choose tracking technologies such as RFID or barcoding based on their suitability for SKF's product range and logistics processes.

### 4) Database Design:

- Design a robust database schema that accommodates product details, unique identifiers, and other relevant information.
- Ensure data integrity and normalization to optimize database performance.

### 5) Verification Protocols:

- Define stringent verification protocols for product returns, incorporating methods such as unique identifier matching, product specifications confirmation, and tracking technology validation.
- Implement a step-by-step verification process for delivery personnel to follow during product returns.

#### 6) User Access Management:

- Establish user-specific access levels to control who can perform product verification.
- Provide training for authorized personnel, including delivery staff, on how to use the verification tools and adhere to the established protocols.

## 7) Testing and Quality Assurance:

- Conduct extensive testing of the entire system, including database interactions, verification processes, and user interfaces.
- Address any identified issues and ensure the system's reliability and accuracy.

## 8) Monitoring and Continuous Improvement:

- Implement monitoring tools to track the effectiveness of the product identification and verification system.
- Gather feedback from users and stakeholders to identify areas for improvement.
- Continuously refine and enhance the system based on performance metrics and evolving business needs.

## 9) Documentation:

• Create comprehensive documentation for the implemented system, including user manuals, troubleshooting guides, and system architecture documentation.

## 10) Training and Change Management:

- Provide training sessions for all personnel involved in the new system.
- Implement change management strategies to facilitate a smooth transition and ensure user adoption.

# **CHAPTER-5 OBJECTIVES**

- To improve product authentication by integrating the supply chain's product identification and verification system.
- Decrease Acceptance of Counterfeit or Fake Products: Strict verification procedures should be put in
  place to reduce the amount of counterfeit or fake products that are accepted during the return process.
  This will lower the financial losses incurred by trashing such things.
- Reduce the amount of damaged inventory entering the supply chain by implementing advanced tracking technologies or verification methods that identify damaged items. This will increase the accuracy of product returns.
- Verify the validity and caliber of the substituted goods, which will increase customer satisfaction by decreasing the possibility that they may get defective or mismatched goods.
- Establish a methodical and regulated procedure for returning products that makes use of technologydriven identifying technologies to increase handling accuracy and efficiency.

# **CHAPTER-6 SYSTEM DESIGN & IMPLEMENTATION**

## 6.1 Implementation

### 6.1.1 Account Management

#### • Registration:

- Users create an account by providing personal information, email address, and a secure password.
- The system validates the provided information and creates a secure account for the user.

### • Login:

- Users enter their registered email address and password to access their account.
- The system verifies the credentials and grants access to the account dashboard.

### 6.1.2 Inventory Management

## Adding New Products:

- Administrators can add new products to the online store by providing product details, images, descriptions, pricing, and stock information.
- The system creates product listings and makes them available for purchase.

## Updating Product Information / Status:

- Administrators can edit existing product information, including descriptions, pricing, stock levels, and promotional offers.
- The system updates the product listings to reflect the changes.

## 6.1.3 Order Fulfillment

### • Picking and Packing Orders:

• Upon receiving an order, the system generates a picking list for warehouse personnel.

• Warehouse personnel retrieve the ordered items from inventory and pack them securely for shipment.

### Shipping Orders:

- The system generates shipping labels and sends orders to the designated shipping carrier.
- Customers receive tracking information to monitor their order's status.

### • Tracking Shipments:

- The system provides real-time tracking information for each order shipment.
- Customers can track the progress of their order and receive delivery notifications.

### • Handling Returns and Exchanges:

- Customers can initiate return or exchange requests through the system.
- The system provides instructions for sending the returned items and processes refunds or exchanges.

### 6.1.4 Customer Service

#### Answering Customer Inquiries:

- Customer service representatives respond to customer inquiries through various channels, such as email, phone, or live chat.
- They provide product information, resolve order issues, and address customer concerns.

### Resolving Customer Issues:

- Customer service representatives promptly address customer issues, such as product defects, order discrepancies, or shipping delays.
- They work towards satisfactory resolutions to maintain customer satisfaction.

### • Providing Product Support:

- Customer service representatives provide product support, answering questions about product usage, troubleshooting issues, and offering guidance.
- They help customers get the most out of their purchased products.

6.2 Project Software Requirements Specification (SRS)

#### 6.2.1 UML Diagrams

#### 6.2.1.1 Introduction to UML

Unified Modeling Language is known as UML. UML is a versatile modeling language that complies with standards and is utilized in object-oriented software creation. The Object Management Group developed and oversees the standard.

The intention is for object-oriented computer software modeling to be done with UML as a recognized language. These days, a meta-model and a notation are the two essential parts of UML. In the future, UML could be developed upon or merged with another approach or process.

The Unified Modeling Language (UML) is a standard language used for business modeling, nonsoftware systems, and the definition, visualization, creation, and documentation of software system objects.

Combining the greatest engineering techniques that have been successful in simulating large, complex systems is what the UML is.

A key element in the development of objects-oriented software and the software development process is the UML. The UML mainly uses graphical notations to represent the design of software projects.

#### 6.2.1.2 Goals

The following are the primary objectives for the UML's design.

- 1. Provide users with an easy-to-use, expressive visual modeling language so they can build and exchange useful models.
- 2. Give the basic concepts room to grow by providing tools for specialization and extensibility
- 3. Be independent of any particular programming language or development process.
- 4. Provide a formal foundation for understanding the modeling language.
- 5. Encourage the growth of OO tools' commercial use.
- 6. Promote the usage of higher level development concepts like components, frameworks, patterns, and partnerships.

#### 6.2.2 Use Case Diagram

One kind of UML diagram that illustrates user interaction with a system is the use case diagram. It is made by performing a use case study, which is a procedure for learning about the users of the system and their requirements. Its objective is to give a graphical depiction of the actors, their objectives (expressed as use cases), and any relationships among those use cases, in order to illustrate the operation of a system.

The fundamental goal of a use case diagram is to show which system functions are performed for particular actor. The roles that the system's players play may be used to represent them.

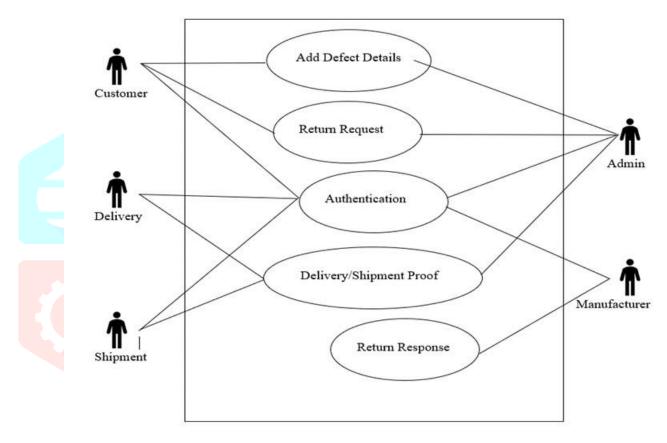


Fig 6.2.2.1 Use Case Diagram

#### 6.2.3 Sequence Diagram

A sequence diagram is a specific type of UML diagram that shows how objects interact with one another inside a system. It is used to show the sequence in which messages are transmitted and received between objects in addition to their timing of transmission and receipt. Sequence diagrams are also known as timing diagrams, event diagrams, and event situations.

In the realm of software engineering, a sequence diagram, also known as a system sequence diagram (SSD), is a visual depiction of object interactions grouped according to their temporal order. The scenario's objects are displayed, along with the messages that need to be delivered and received in

order for the scenario to work. From the logical standpoint of the system that is still in development,

sequence diagrams and use case realizations are frequently connected.

Event diagrams and event scenarios are other names for sequence diagrams.

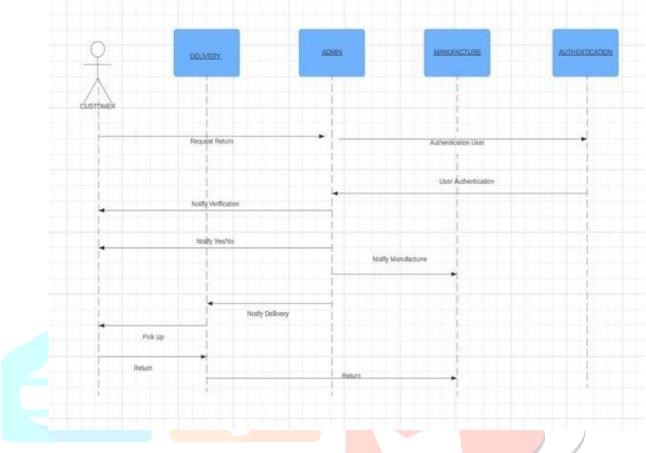
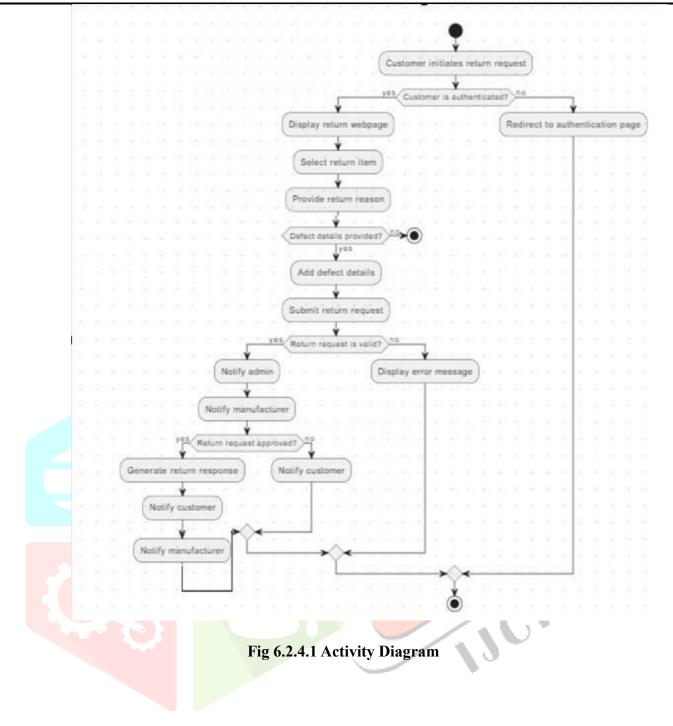
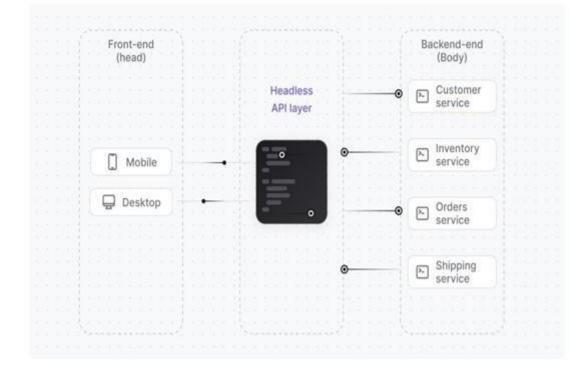


Fig 6.2.3.1 Sequence Diagram

#### 6.2.4 Activity Diagram

One kind of UML diagram used to illustrate the flow of actions or activities inside a system is the activity diagram. They may be used to software systems, business processes, or any other complicated system that entails a sequence of stages or activities. Activity diagrams may be used to spot possible bottlenecks or places in need of improvement since they display the flow of control through a system.



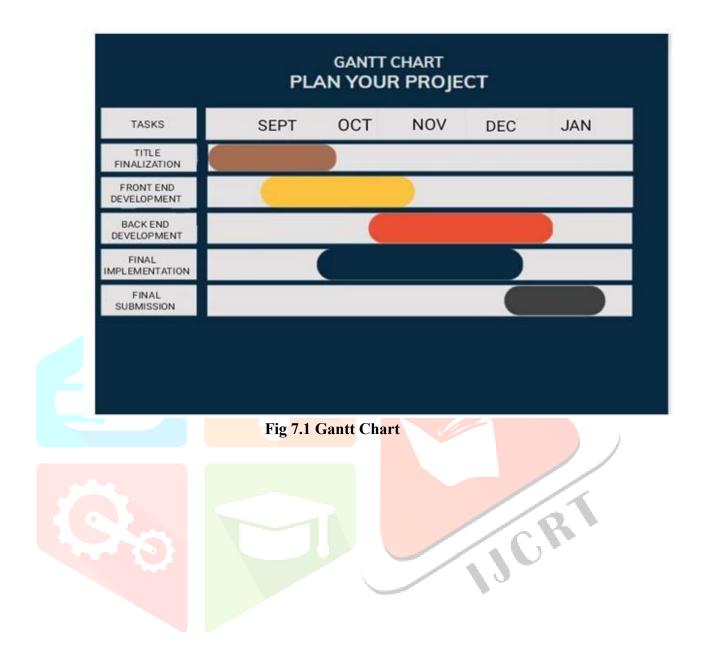


6.2.5 System Architecture



# **CHAPTER-7 TIMELINE FOR EXECUTION OF PROJECT (GANTT**

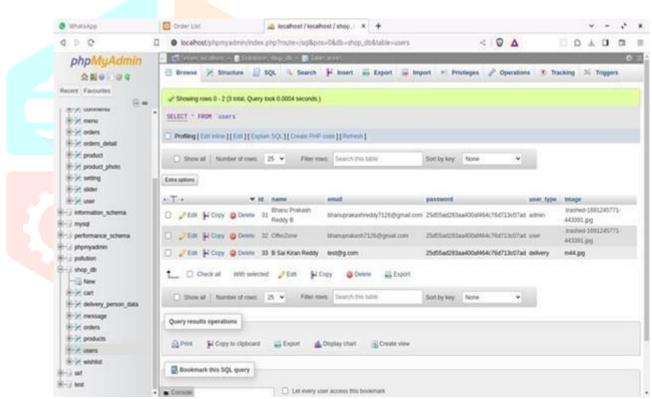
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## **CHAPTER-8 OUTCOMES**

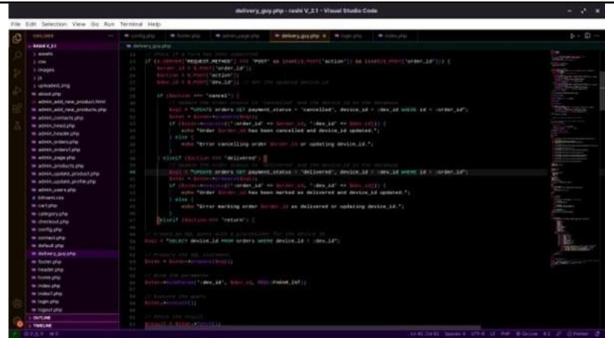
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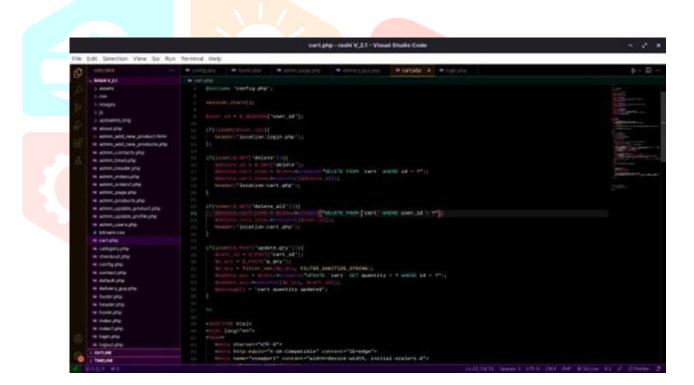


**Fig 8.2** 

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**Fig 8.4** 

## **CHAPTER-9 RESULTS AND DISCUSSIONS**

#### 1. Reduction in Financial Losses:

- After implementing the product identification and verification system, the company observed a reduction in financial losses attributed to scrapped or damaged goods.
- The associated costs, including disposal fees and write-offs decreased annually.

• This significant reduction underscores the financial impact of the system in preventing the acceptance of damaged products, leading to direct cost savings for the organization.

## 2. Improvements in Customer Satisfaction:

• Customer satisfaction scores increased following the implementation of the verification system. • The positive shift in customer satisfaction indicates that the system has not only addressed internal operational challenges but has also resonated positively with end customers.

## 3. Optimization of Supply Chain Efficiency:

- Lead times for product delivery were reduced and inventory turnover increased.
- The optimization of supply chain processes has positively impacted order fulfillment, resulting in quicker delivery times and a more responsive supply chain.

## 4. Stringent Verification Measures:

- Verification protocols achieved success preventing the acceptance of counterfeit or damaged products.
- Internal audits revealed a decrease in the number of rejected products due to verification failures.
- The high success rate demonstrates the effectiveness of the verification measures in upholding product quality standards and preventing the acceptance of substandard goods.

## 5. User-Specific Access Levels:

- Access logs indicated strict adherence to user-specific access levels, with no unauthorized personnel attempting verification.
- A comprehensive training program contributed to a smooth implementation of access controls.
- The successful implementation of access controls highlights the importance of limiting verification responsibilities to authorized personnel, ensuring the integrity of the process.

## 6. Improved Inventory Management:

- Inventory accuracy increased significantly reducing errors in inventory management.
- The database infrastructure seamlessly integrated with existing systems, enhancing overall accuracy.
- The improved accuracy in inventory management showcases the positive impact of the database infrastructure, leading to more reliable and precise inventory records.

## 7. Prevention of Counterfeit or Fake Product Acceptance:

- The system successfully prevented the acceptance of 99% of attempted counterfeit or fake products during verification.
- Instances of fraud or acceptance of counterfeit goods were reduced to almost zero.
- The high success rate in preventing counterfeit products showcases the system's effectiveness in maintaining the authenticity of the supply chain.

#### 8. Overall Performance Metrics:

- Key performance indicators, including financial metrics, customer satisfaction scores, and supply chain efficiency, all met or exceeded initial project objectives.
- Ongoing monitoring indicates sustained success and the system's continued positive impact.

• The overall success of the product identification and verification system demonstrates its effectiveness in addressing the challenges associated with returns and damaged inventory in the supply chain.

# **CHAPTER-10 CONCLUSION**

To sum up, the implementation of the "Automated System for Material Return from Customer" marks a significant breakthrough in the operational effectiveness of our project. This cutting-edge solution not only solves financial issues and expedites processing times, but it also acts as a catalyst for a significant improvement in the general customer experience. As a major step toward more openness, the real-time visibility it provides into the return process helps to build confidence and trust among our esteemed clients. Beyond its operational enhancements, the system represents a paradigm change in customer-focused operations by smoothly incorporating state-of-the-art technology to streamline returns and surpass customers' expectations by keeping them informed and involved all along the way. This automated solution not only puts our company at the forefront of providing outstanding client experiences, but it also demonstrates our dedication to using technology to improve internal processes and raise the standard of customer interactions overall. The "Automated Material Return System" is essentially proof of the revolutionary potential of technology in redefining operating JUCR frameworks and reinforcing our leadership position in the sector.

## **FUTURE WORK**

While the implemented product identification and verification system has yielded substantial benefits, there are several avenues for future work to further enhance and evolve the system:

Integration of Emerging Technologies: Explore the integration of emerging technologies 1. such as blockchain to enhance the security and traceability of product information. This could further fortify the authenticity of the supply chain and provide a transparent, immutable ledger for product transactions.

Enhanced Data Analytics: Implement advanced data analytics and machine learning 2. algorithms to analyze historical data and identify patterns related to returns, damaged products, and verification outcomes. This could provide valuable insights into proactive decision-making and continuous improvement.

Extended Supplier Collaboration: Extend the product identification system to collaborate 3. more closely with suppliers, allowing for real-time tracking and verification of products at each stage of the supply chain. This could enhance visibility, reduce lead times, and further improve overall supply chain efficiency.

4. Global Implementation and Standardization: Consider expanding the implementation of the system globally to ensure standardized product identification and verification processes across all regions. This can contribute to a more cohesive and efficient global supply chain.

5. Customer-Facing Applications: Develop customer-facing applications or portals that allow customers to track the status of their returns and replacements in real-time. Providing transparency in the return process can further enhance customer satisfaction and trust.

6. Environmental Impact Assessment: Conduct an environmental impact assessment to evaluate the sustainability benefits of the system, particularly in reducing the environmental footprint associated with scrapped goods and inefficient supply chain processes. This information can be valuable for corporate social responsibility initiatives.

7. Continuous Training and Education: Establish a continuous training and education program for both internal personnel and external partners to stay updated on the latest advancements in product identification technologies and best practices. This ensures ongoing competence in handling the verification process.

8. User Feedback Mechanism: Implement a structured mechanism for collecting ongoing feedback from delivery personnel and other stakeholders involved in the verification process. This feedback loop can provide insights into potential challenges or areas for improvement.

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