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A REVIEW OF TOTAL QUALITY MANAGEMENT IN PHARMACEUTICAL INDUSTRIES

¹Madhavi E. Kadam,²Prof. Dhvani Bhavsar

¹Student,²Professor

¹Faculty of Management Studies,

¹Parul University, Vadodara, Gujrat, India

Abstract:

Pharmaceutical product quality has always been a major source of worry for regulatory organisations around the world. Maintaining medication quality is critical since drugs and pharmaceutical items are provided directly to customers, and poor medicine quality is not only a health threat, but also a waste of money for both the government and individuals. As a result, the pharmaceutical industry's most significant goal is to adopt an effective quality policy. Total quality management (TQM) can efficiently attain quality. TQM plays an important role in the pharmaceutical sector, from the inception of the industry through the safety of the marketed drug till it is consumed. Total quality management is a multifaceted approach that entails adhering to quality standards in all aspects of pharmaceutical manufacturing. The purpose of this review is to provide a broad overview of the TQM concept and the many management strategies that contribute to pharmaceutical quality improvement. This review paper presents a quick overview of how various techniques and practises, such as the numerous regulatory criteria that lead to the practical application of this concept include quality by design, quality risk management. This review study will assist new researchers in gaining an understanding of overall Quality Management, since it discusses QMS, cGMP, Regulatory Guidelines, TQM, and ICH Guidelines. In addition, this article provides a brief overview of current TQM industrial practises as well as the various opportunities for technical breakthroughs in real-time quality management to improve TQM outcomes.

Keywords: Quality management system, Total quality management (TQM), Good Manufacturing Practices (GMP), Quality by design, Quality risk management (QRM), ICH (International Conference on Harmonization).

INTRODUCTION:

In today's world, the pharmaceutical industry is a critical component of the health-care system, as it is responsible for the development and marketing of medicinal products for the treatment of diseases, as well as conducting research for the development of new medicinal products for the benefit of society. [2] Poor medicine quality is accountable for health problems and results in massive waste of capital and wealth for both the government and the person. People are intelligent and capable of selecting items that meet their needs. When it comes to the pharmaceutical industry, quality is one of the most important aspects, and it receives a lot of attention due to the competitive environment. [4] As a result, maintaining quality with continual improvement in facilities is critical in the pharmaceutical industry. [1] Regulatory agencies in several countries have identified some flaws in old quality management systems, and they are eager to adopt this Total Quality Management method (TQM). The concept of total quality control was applied in the early days, and quality was secured only based on quality control parameters. However, because it comprises complete records such as standard operating procedures for each process and step, validation records, master formula records, and batch production records, TQM entails building quality during the manufacturing of a pharmaceutical product. [2]

As can be seen, the pharmaceutical industry has a lot of demand and prospects, and the Indian government and numerous Indian pharmaceutical businesses are moving into it. Though there are many options, there is also a lot of competition. As a result, in order to succeed, businesses must maintain high-quality products and services. Quality Management Systems (QMS) and Total Quality Management (TQM) are two examples of techniques that aim to enhance quality and performance to meet or exceed customer expectations. This can be accomplished by ensuring that all quality-related functions and processes are maintained throughout the organisation. These are now being acknowledged as generic management tools that may be used in both the public and private sectors. Different aspects of quality management, guidelines, the idea and techniques of TQM, and the impact of TQM on pharmaceutical companies are explored in this paper. [6]

DISCUSSION:

1. Quality:

The term 'quality' is frequently used. Though quality appears to be a simple phrase, it is difficult to describe accurately. [2] Quality is also referred to as "what the consumer wants." We can refer to a customer as either an internal or an external one. The term "internal customer" refers to someone who works in the process sector. An external customer is someone who, in most cases, purchases a product or service and receives it as a final result. [3] In the pharmaceutical industry, quality has become an extremely essential concern. The globe has come together and introduced the notion of current Good Manufacturing Procedures to improve the scope of quality and harmonise quality practises all around (cGMP). Because of the efforts of many regulatory authorities around the world, there has been a growing awareness of the importance of pharmaceutical product quality. [7] Quality is defined differently by different people based on their point of view. Quality can be defined in a variety of ways,

including compliance to standards or specifications, fitness for use, and fulfilling customer requirements or expectations. [1]

2. Quality Management System (QMS):

A quality management system (QMS) is a system for documenting processes, procedures, and responsibilities in order to meet quality goals and objectives. A quality management system (QMS) is useful for coordinating and directing an organization's actions in order to meet customer and regulatory standards. It also aids in the constant improvement of its effectiveness and efficiency. Quality management entails overseeing numerous departments and sectors to assure a high-quality product. Quality control, quality assurance, and quality improvement are the four elements that make up quality management. [2]ISO 9001 is a globally recognised method for developing rules, policies, processes, and procedures that ensure products and services meet specified quality standards. The ISO system ensures that products and services satisfy the needs of customers and increases customer satisfaction. This organisation has a number of countries as members, allowing it to be recognised internationally and recognised as the gold standard for QMS processes used around the world.

3. A Brief History of Quality Management:

In the 1980s, the need for enhanced product quality became more apparent, and it was accepted that the United States was falling behind several developing countries, most notably Japan, in terms of product quality. Many tools and procedures have been used to identify quality concerns and take remedial steps to enhance product quality for decades. In the 1920s, Bell Labs statistician Walter A. Shewhart devised a series of strategies to eliminate quality flaws. In 1931, he published "Economic Control of Quality," which is today regarded a classic. In the 1940s, another statistician, Joseph M. Juran, coined the term "Pareto analysis." According to him, a relatively small number of reasons account for 80% of all quality issues. Phillip Crosby worked with International Telephone and Telegraph for his whole career, and he documented it. He emphasised that repairing something that was not done correctly the first time involves exorbitant costs. In his book "Quality is Free," he explains his thoughts. Feigenbaum created a novel concept for Total Quality Control in the 1940s. His research shows that it is critical to increase not only product quality, but also the quality of all functional domains, not simply production. These concepts were further detailed in the book "Total Quality Control."

Quality Control identifies and eliminates components that do not meet the specified standard. SPC (statistical production control) is a novel concept that involves the use of statistical approaches in sampling and inspection. The quality control and inspection department focuses on detecting faulty products and preventing them from leaving the factory. Deming and Juran, two American quality gurus, started the quality improvement movement in the United States. They discussed the ideas of quality assurance and overall quality control (TQC). The first area that comes before and during the event process is where quality assurance is concerned. Total Quality Control (TQC) is defined as "a management framework for ensuring ongoing excellence." The word 'total' here denotes that the entire company is dedicated to the pursuit of purity and quality. Companywide quality control (CWQC) was another name for it [1].

4. Guidelines of Pharmaceutical Quality:

The most important guidelines that are widely used in the pharma industry are:

4.1 WHO Guidelines:

The World Health Organization (WHO) is in charge of health policy. GMP (Good Manufacturing Practices) guidelines for pharmaceutical products are provided by the WHO. The first draught document on good manufacturing practises was prepared by the World

4.2 FDA (Food and Drugs Administration) Guidelines:

To assure the quality of its goods, the safety of its employees, and the environment in which it operates, the pharmaceutical business in the United States must adhere to a number of criteria. Other countries' pharmaceutical industry must also follow USFDA requirements in order to sell their medicines in the US market.

Pharmaceutical businesses have just recently begun to use the FDA's cGMP (Current Good Manufacturing Practices) method to preserve their product's intended quality. FDA changes industry rules on a regular basis, and all FDA-approved plants must follow these FDA guidelines all over the world.

4.3 ICH Guidelines:

The ICH stands for the International Conference on Harmonization of Technical Requirements for Pharmaceuticals for Human Use (International Conference on Harmonization of Technical Requirements for Pharmaceuticals for Human Use). It is a unique non-profit project in which regulatory authorities from the United States, Japan, and Europe have joined together to standardise pharmaceutical industry procedures. The fundamental goal of this harmonisation is to build a system for efficiently utilising available human and material resources and developing new medications while ensuring quality, safety, and efficacy to protect individual health.

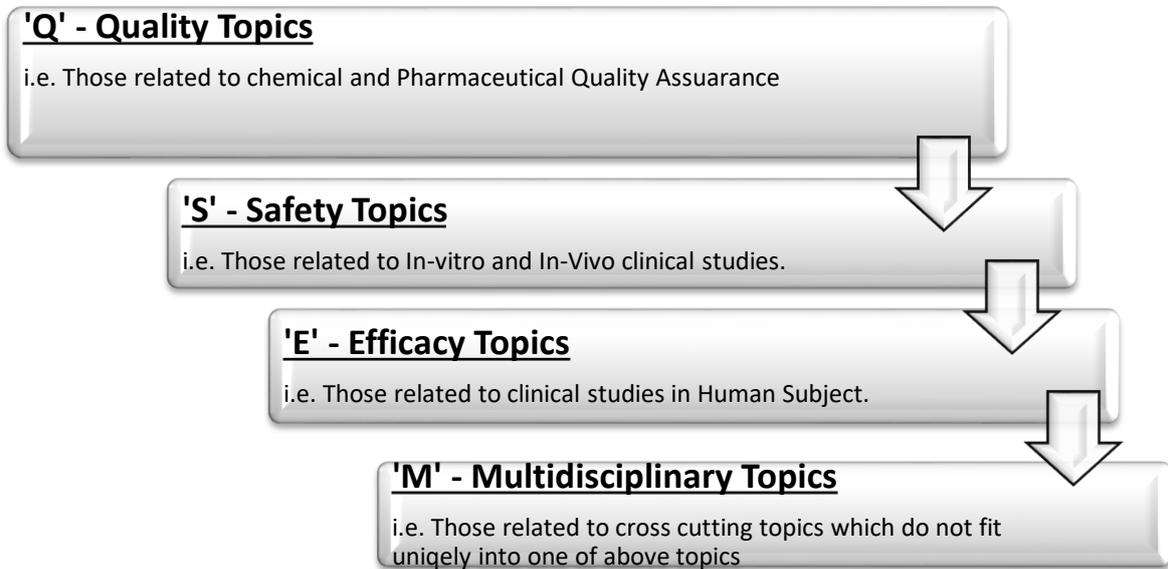


Figure 1: ICH Guidelines

ICH Q10 Guideline:

The pharmaceutical quality system is detailed in this guideline. This is an optional policy that serves as a guide to converting GMP into business practises in the organisation. Implementing ICH Q10 throughout the product lifecycle is critical for facilitating continuous improvement and boosting the system's ability to improve product quality.

4.3.1 Objectives of ICH:

- i. To guarantee that a medicine is available on the market as soon as possible in order to enhance public health
- ii. Maintaining quality, safety, and efficacy standards.
- iii. To lower the cost of drug registration. To make the process of developing new drugs more efficient.
- iv. To bring medicines to the market at a more affordable price.
- v. To reduce the usage of animals while maintaining product safety and quality.

5. General Practices recently applied in Pharmaceutical Industries:^[11]

5.1 Quality Risk Management (Q9):

To us, risk management is not a novel notion. In general, risk management is something we do all of the time. Quality risk management is defined as a technique for assessing risk, controlling risk, communicating risk, and reviewing risk to the drug-quality. product's It is a widely used tool in the pharmaceutical business for assessing medication risk

5.1.1 Definitions of Risk:

The literal dictionary meaning of risk is “the possibility of loss or injury”. In simple words it is the potential undesired outcome.

“By ICH Q9 guideline it has the definition as the combination of the probability of occurrence of harm (undesired effect) and the severity of that harm”.^[11]

5.1.2 Definition of Quality Risk Management:^[11]

"It is a systematic procedure for assessing, controlling, communicating, and reviewing risks to the quality of a medication (medicinal) product throughout the product's lifecycle."

The QRM is made up of several aspects, including risk identification, data analysis, risk planning, risk tracking, and risk control. These variables are depicted in the diagram below.

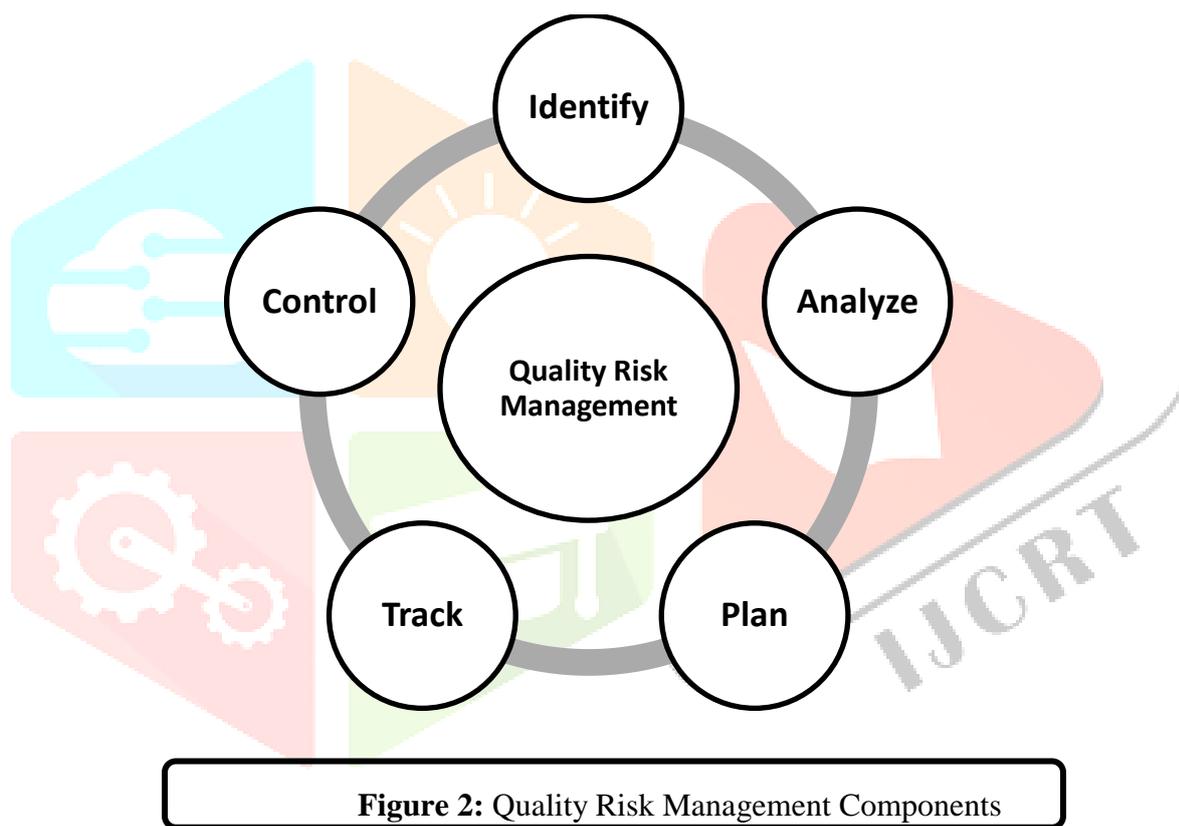


Figure 2: Quality Risk Management Components

5.1.3 Quality risk management includes:

- **Identification of risks:** Identifying dangers before they become significant is critical. We may utilise our employees' expertise and knowledge to identify risk by incentivizing them to participate in the process. An organisation can ask everyone to identify any hazards they have ever encountered while performing a task or performing a procedure. During the process, the company can also ask the team to highlight any existing hazards or any risks that may occur in the future.
- **Analysis of data:** After the team has compiled a list of all current and potential threats, the risk data must be analysed. During this procedure, the team will estimate the risk's probability of occurrence, and then assign a risk rating depending on the risk's impact or severity. As a result,

we can prioritise the risk for mitigation based on the risk assessment. This procedure is also known as risk assessment.

- **Planning:** Once the risk rating has been established and the priority for mitigating the risk has been established, the organisation must plan for the risk mitigation. In order to control risk, a number of possible practical solutions must be identified, and then a path to minimise those risks must be established.
- **Track:** Once the plans for risk mitigation have been identified, we must monitor them in order to better control the risk.
- **Control:** This step entails keeping a close eye on the plans that have been devised to deal with the risks. To achieve this, strong communication with the team and stakeholders is required for improved continuing monitoring and control of potential risks. As a result, we can eliminate or lessen the hazards associated with our product..
- **Communication:** After the risks have been mitigated, all of the data and conclusions from the Quality risk management process must be disseminated to all employees so that everyone is aware of the risks and the repercussions of those risks. As a result of this QRM process, organisations can deal with product risks while maintaining the high quality of their products and services.

The following diagram depicts the entire Quality Risk Management Process.

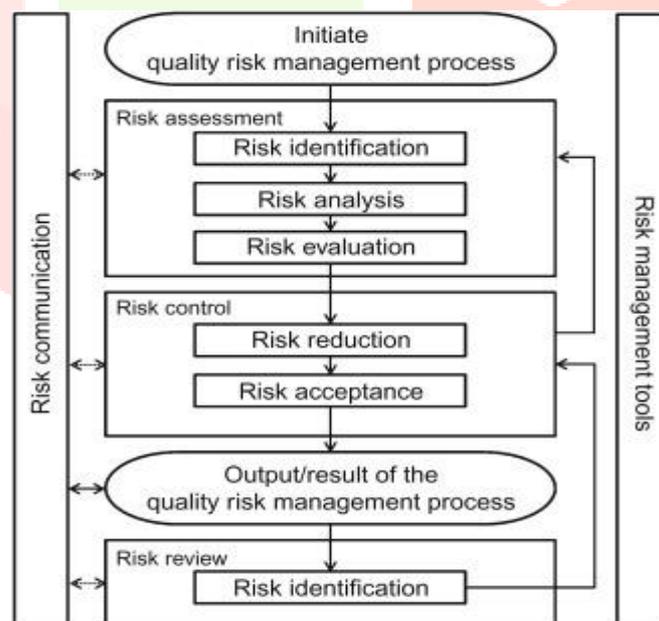


Figure 3: Typical Quality Risk Management Proces

5.1.4 Methods and Tools for Risk Management :

- 1. Failure Mode Effect Analysis (FMEA)**
- 2. Failure Mode, Effects and Criticality Analysis (FMECA)**
- 3. Fault Tree Analysis (FTA)**
- 4. Hazard Analysis and Critical Control Points (HACCP)**
- 5. Hazard Operability Studies (HAZOP)**
- 6. Preliminary Hazard Analysis (PHA)**

5.2 Quality by Design (QbD):

"Quality by design is the methodical approach to development that begins with established objectives and stresses product and process control, based on quality risk management," according to the ICH Q8 standard. Joseph M Juran was the first to explain the notion of QbD. According to him, quality may be embedded into the product itself through good planning. While formulating, we can utilise several statistical methods to optimise the composition of medication ingredients. ICH Q8 establishes design space based on the idea that quality cannot be proven into a product but must be designed into it. To use the QbD approach effectively, one needs have a solid understanding of the product and the ongoing process. While performing the process, one must be aware of the important process parameters and critical quality features. It entails experiment design. It improves root cause analysis and change management after modifications have been approved. We can't just increase the number of tests and the frequency of testing to enhance quality. We must consider how to improve the product's quality. [2]

5.3 Corrective Action and Preventive Action (CAPA):

Any organisation that is experiencing nonconformities or noncompliance difficulties, including legal compliance issues, should investigate them. The investigation and treatment of system flaws or non-conformities will prevent a repeat of the same trend or pattern of deviations. Manufacturers will be able to predict future problems and prevent them by analysing trends and adopting preventive actions. Rather of addressing problems, the organisation should focus on preventing them. Preventing problems is usually easier and less expensive than correcting them later. Problems are chances to grow and improve, and businesses should begin to think in the same way. [7]

Corrective activities are those that are conducted after an incident has occurred. These are the steps done to eradicate the problem's current causes in order to prevent it from reoccurring.

Preventive actions are measures that can be made prior to an event to prevent it from occurring. These are the steps performed to eliminate non-conformity as a source of possible problems. The "Root cause analysis" technique is particularly useful for identifying the causes and taking remedial and preventive actions based on that information.

In general, CAPA and root cause analysis experts advise that root-cause investigations follow the phases outlined in the diagram.

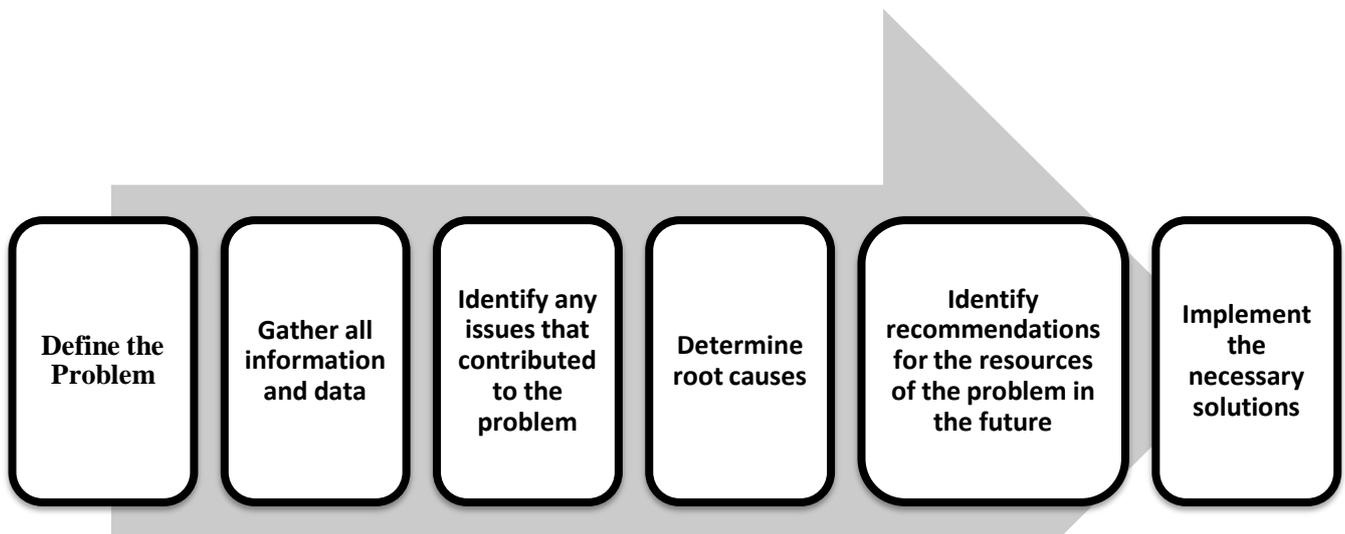


Figure 4: Basic Steps in Root Cause Analysis

5.4 Process Capability Analysis:

The statistical comparison of the "Voice of the Customer" (VOC) with the "Voice of the Process" (VOP) is known as process capability. VOC is largely determined by the needs of the consumer. The process specification limits, which are fixed, define it. Control limitations, which are based on performance data, define VOP. A process capability study can be done to examine whether or not a process is capable of meeting the requisite criteria. To conduct this comparison, potential capability (C_p) and actual capability during production (C_{pk}) were developed. This management tool may calculate process performance. When the process is functioning inside the predefined standards or these indices, we may state that our process is performing very well in terms of quality. [7]

5.5 Process Analytical Technology (PAT):

Process analytical technologies (PAT) are useful for providing fast analysis of crucial quality factors within a product, thus improving the end product's quality. PAT is used to create a system or facility that will produce high-quality goods. The primary goal of PAT is to comprehend and regulate the manufacturing process, as well as to create and implement methods that consistently achieve the needed end-of-process quality. By designing the system, PAT ensures that quality is built into the product. Organizations can eliminate batch reworks/rejects, reduce production time-cycles, boost production operating time, and improve manufacturing efficiency by implementing PAT.

Many pharmaceutical companies have adopted the PAT system, and companies like GlaxoSmithKline and Sanofi-Aventis have submitted a number of successful PAT-based comparability protocols. [7]

6. Total Quality Management (TQM) : A Concept

Total Quality Management (TQM) is an organization's integrated approach to achieving quality at every stage and at every level. TQM stands for "to fulfil the customer's quality expectations." This is the quality that is centred on the consumer. [2] TQM is a relatively new quality control concept. TQM can alternatively be characterised as value for money, ease of use, customer happiness, and a commitment to quality. TQM is defined by the International Organization for Standards (ISO) as "a management approach for an organisation, centred on quality, based on the participation of all its members and aiming at long-term success through customer satisfaction and benefits to all members of the organisation and society." ISO 8402:1994 [8] defines TQM as "a management approach for an organisation, centred on quality, based on the participation of all its members and aiming at long-term success through customer satisfaction and benefits to all members

Although Quality Assurance employees are responsible for ensuring product quality, it is the responsibility of numerous departments and disciplines at all levels to take responsibility and ensure quality. Attaining quality at every level requires a collaborative effort from the entire team, not just the top management. [3] This process of involving all functional departments in the entire organisation greatly aids in identifying and satisfying customer needs. Finance, marketing, service, procurement, and the quality warehouse, i.e., finance, marketing, service, procurement, and quality warehouse, i.e., finance, marketing, service, procurement, and quality warehouse, i.e., finance, marketing, service, Only then will it be feasible to ensure total quality by working hand in hand with the manufacturing department. Finally, as a result of enhancing total quality, the company's performance will improve as well. [10] The physical plant design, space, proper ventilation, cleanliness and proper routine sanitation during product processing, strict implementation of standard operating procedures (SOPs), effective management of deviations and incidents, active participation of each and every team member in identifying risks and root causes, effective CAPA management, and Change control management, viz.

As a result, total quality management (TQM) entails the following: [1]

- Customers must be satisfied the first time, every time;
- Providing employees with the tools they need to solve problems and reduce waste;
- More than a managerial method, a working style, a culture;

6.1 Origin of TQM:

Total quality management was created around the time of the First World War. Large-scale manufacturers were impacted by World War II, which resulted in the creation of low-quality goods on a regular basis. Manufacturers have deployed quality engineers and quality inspectors into the manufacturing lines and floors to address this quality issue. The involvement of quality inspectors during batch processing helped to reduce the number of non-compliances, failures, and deviations, resulting in improved quality. Following the First World War, it became regular practise to inspect the quality of manufactured goods. In the 1980s, the United States faced economic competition from Japan, so they became conscious of producing quality drug products and adopted the TQM approach to deal with it.

The theory of Statistical Quality Control was created by Dr. W. Edwards Deming (SQC). He proposed that while each item cannot be checked individually, a sample should be tested for quality and decisions made based on statistical methods. He proposed that a change in the routine and fixed manufacturing process would affect the quality of the final pharmaceutical product. As a result, if variation in the process is eliminated, the chances of quality change are reduced.

The 14 quality management concepts were proposed by Dr. Deming. Top management commitment to quality, effective communication between higher level employees and lower level employees, continuous search for and rectification of quality problems, and company-wide training and education in quality are just a few of them. Quality, according to Joseph Juran, is "fitness for use." Juran is also credited with coining the phrase "Cost of Quality." He is the one who came up with the concept of the Quality Trilogy, i.e. Quality assurance, quality control, and quality improvement are all aspects of quality management. Philip B. Crosby coined the phrase "do it right the first time" and the concept of zero defects, arguing that no number of flaws is acceptable. Kaoru Ishikawa is well recognised for his work on cause-and-effect diagrams, popularly known as fishbone diagrams or Ishikawa diagrams. [8]

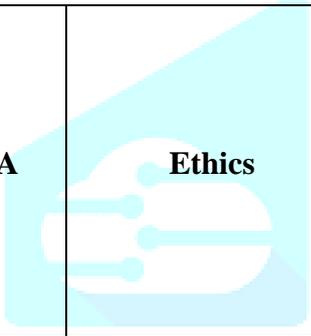
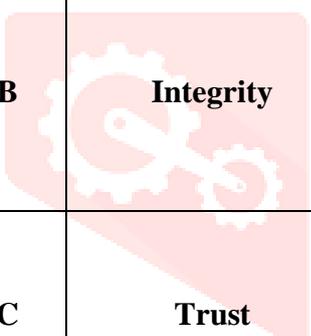
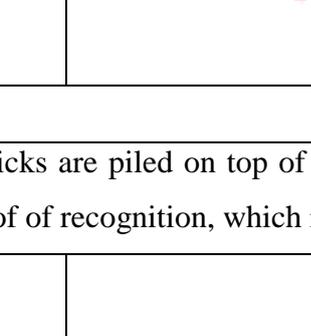
Continuous improvement, or KAIZEN, is another notion of Total Quality Management. The Japanese pioneered the concept of gradual improvement. 'Small changes can be made quickly, easily, and continuously without any significant investment,' was the idea behind this concept. Small changes can result in significant improvements for organisations, employees, and customers. It was dubbed 'Kaizen' by the Japanese, which means a regular habit of thinking up fresh ideas. [8]

6.2 The key elements of the TQM approach are:

- 1. Focus on the customer:** The organization's most important responsibility is to identify its customers (internal and external). Customers of the drug product may be external customers, while workers of the company may be internal customers. Organizations should think about and focus on each and every customer's expectations, with customer happiness as the primary goal..
- 2. Employee Involvement** Because quality is the responsibility of every employee, the organisation must utilise each employee's experience and knowledge in the process of quality

improvement. The organisation must involve all employees and urge them to participate actively in this movement so that they may contribute to the improvement of quality.

- 3. Continual improvement:** Improving quality and maintaining it is a never-ending process in which each person consistently contributes to the improvement of company performance, process yield, and product or service attributes. The goal of continuous improvement is to increase quality at regular intervals and sustain it. This will, in turn, serve to improve the overall quality of the product or service, as well as the overall performance of the business. [1]

Table 1: TQM's Eight Elements		
I. Foundation		
The TQM is built on the principles of ethics, integrity, and trust to improve openness, fairness, and sincerity. Every employee can participate in TQM, and everyone should contribute fresh TQM ideas and concepts		
A	 Ethics	In each scenario, ethics is concerned with the good-bad or right-wrong. It is represented by organisational and individual ethics, and is similar to two sides of a coin. Organizational ethics are set of rules that all employees must follow when performing their jobs. Personal ethics refers to personal rights and wrongs.
B	 Integrity	Honesty, principles, values, fairness, commitment to the facts, and sincerity are all examples of integrity. It is the internal or external expectations of the client, and it deserves to be met
C	 Trust	Integrity and ethical behaviour are the foundations of trust. Trust encourages complete engagement from all members, and TQM cannot be implemented without it. It's also crucial to guarantee consumer pleasure.
II. Bricks		
Bricks are piled on top of the strong foundation of trust, ethics, and integrity to reach the roof of recognition, which includes:		
D	Training	Supervisors are exclusively responsible for running and implementing TQM within departments, as well as teaching employees TQM philosophies in order to increase production. Employee training focuses on improving interpersonal skills, teamwork, problem solving, decision making, job management performance analysis and improvement, business economics, and technical abilities
E	Teamwork	Teamwork is a fundamental component of TQM for a

		successful business, and as a result, problems will be solved faster and more effectively. Teams also help to improve processes and operations on a more permanent basis. Quality improvement teams or excellence teams (QITS), problem solving teams (PSTS), and natural work teams are the three types of teams used by TQM enterprises (NWTS).
F	Leadership	It is the most crucial aspect of TQM. To give focus, clarity, and direction to increase quality, a supervisor must grasp TQM and present an inspiring vision, strategies, philosophies, beliefs, and goals.

III. Binding Motor

G	Communication	It serves as a critical link between all aspects of the TQM house, from the foundation to the roof, and everything is held together by a strong communication mortar. Communication is defined as the proper and complete understanding of ideas among all members of a company, suppliers, and customers. Downward communication (the most common form of communication in an organisation, such as presentations and discussions so supervisors can explain TQM to employees), upward communication (lower level employees can provide suggestions to upper management to provide insight and constructive criticism to correct the situation that arises from the use of TQM, and it also builds a level of trust between them) (it breaks down barriers between departments and allows dealing with customers and suppliers in a more professional manner).
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IV. Roof

H	Recognition	The last and final component of the system is recognition, which is given for both team and individual suggestions and accomplishments. Good performers can be recognised in front of departments, on performance boards, or in front of top management in a variety of ways (award banquets, plaques, trophies), places (good performers can be recognised in front of departments, on performance boards, or in front of top management), and times (award banquets, plaques, trophies) (Recognition like at time of in staff meeting, annual award banquets).
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6.3 Practices before TQM:

Before TQM, traditional quality management techniques only included final product quality control (FPQC), and it was determined if the product obtained was of desired quality or not based on these quality control tests. If all of the criteria of the final product were found to be within the acceptable range, it was considered a quality product; however, if the findings were found to be outside of the acceptable range, the product was deemed to be of low quality and was rejected. Traditional systems had a number of flaws, one of which was that they did not include any procedure or stages for product quality management during the manufacturing process. Only the quality control department was responsible for the product's quality; other departments were unconcerned about it, resulting in batch-to-batch fluctuation. [2]

6.4 Evolution of TQM:

Quality is solely determined by final product quality control testing, as in traditional systems. They resulted in a cost and time increase because the fault could only be detected at the end of the procedure. The situation has altered as a result of the evolution and use of TQM, which includes the premise that product quality management is the responsibility of every department. Every step of the process should be verified for quality, and if a problem arises, it should be resolved immediately. The quality of a product is not solely determined by quality control testing of the final product; it is monitored at every stage. As a result, not only has the product's quality improved, but it has also reduced the cost and time associated with batch failure or the resolution of a process problem. As the pharmaceutical industry is the most important part of the healthcare system, TQM should be applied. [2]

6.5 REQUIREMENTS FOR IMPLEMENTATION OF TQM: [2]

1. Support from management
2. Employee motivation and training
3. Understanding of the process's causes and effects
4. Quality is a shared responsibility for all departments.

Table 2: Six TQM Cs Required for Successful TQM Implementation [5]

1	Commitment from employees	All personnel of the firm must adhere to the TQM policies in order to increase quality
2	Culture of quality improvement	In order to encourage employee input and ensure effective administration of authorised work, the organisation must have a Quality Improvement Culture that is updated on a regular basis.
3	Continuous improvement in process	TQM is a process, not a programme that necessitates continuous improvement in all linked policies, procedures, and controls established by management.

4	Cooperation from employees	Employees' knowledge and cooperation are put to good use in the development of new, better plans and performance metrics.
5	Focus on customer requirements	Customers expect faultless goods and services with zero faults in today's market, thus TQM processes must be prepared by focusing on customers' requirements and expectations from products and services in order to thrive in the long run and establish relationships with customers.
6	Effective control shall be laid down	All documents or manuals of current good manufacturing practices must be included in the checklist of control policies (monitoring and measuring business performance) to repair any faults in the business process.

6.6 MANAGEMENT TOOLS FOR PROCESS ANALYSIS, PLANNING AND DECISION MAKING:

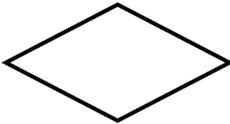
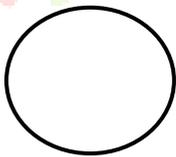
As we all know, the only method to improve the quality culture and set the quality benchmarks for businesses is to maintain comprehensive quality. We must efficiently manage, analyse, and plan processes in order to meet customer satisfaction and achieve the target quality in every element of the product's lifecycle. Each process, policy, activity, product, and service must specify and fulfil the environmental aspects and impacts. We must identify the objectives for each process, as well as give the detailed information and analysis of all processes. Flowcharts, cause-and-effect diagrams, brainstorming, histograms, SWOT (strength-weakness-opportunity-threat) analysis, Pareto diagrams, and other quality management tools can help achieve this goal.

6.6.1 FLOWCHARTS:

A flowchart is a visual representation of a process or procedure that uses symbols and connecting lines to describe it. Any process or action can be described in a step-by-step way from start to finish. Steps must be placed in various types of boxes that can be linked together with arrows in a sequential fashion as the process or method progresses. This tool can be used to describe any process or method in a simple and straightforward manner.

Table 3: Some Common Symbols in Flowchart ^[5]

TERM	SYMBOL	PHENOMENON/FUNCTION
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PROCESS		Represents a procedure or a task (writing a memo, purchasing equipment, or interviewing a job candidate)
ALTERNATE PROCESS		Represents an alternate process [external (versus internal) or static (versus variable)]
DECISION		The point at which a decision must be made is shown by this symbol. In general, two flow lines emerge from the bottom and one from the side. A decision option will be marked on each line, such as "yes" and "no" or "false." These lines can also display branch options like "Make" vs. "Buy."
INPUT/OUTPUT		Represents the data that is input into or output from a procedure. Orders and queries are examples of input. Reports and products are examples of outputs.
TERM	SYMBOL	PHENOMENON/FUNCTION
DOCUMENT		Represents a document, such as a file or a printed report, that contains information on an activity.
CONNECTOR		Without using a line, connects a shape to another place in the flowchart. A letter or number in the circle that corresponds to a letter or number in the chart. It can also be used to join multiple lines together at the same time
TERMINAL		Indicates whether a process is at its beginning or end. The beginning terminal form is sometimes referred to as "start" or "begin." "Stop" or "End" is the name given to the final terminal shape

6.6.2 Cause-and-effect diagram (Fishbone Diagram): ^[5]

The CE diagram (also known as the Fish-Bone Diagram) is the result of a brainstorming session in which various causes for an effect are identified. The diagram that results depicts the relationship

4. Create a tally sheet and use the tally mark to record the incidence of each categorised defect. The total number of tally marks for each defect cause will reflect the defect's frequency.
5. Arrange the flaws in ascending order of frequency of occurrence and calculate the total Individual defect occurrence percentage.
6. Draw a horizontal axis with two vertical axes on either end. The horizontal axis is divided into a number of intervals equal to the number of defect sources classified. We use an appropriate scale to indicate the number of defectives on the left vertical axis and a suitable scale to represent the cumulative percentage of defectives on the right vertical axis.
7. Create a column to indicate the total number of defectives sorted by source
8. The cumulative percentage values are represented by thick points, which are connected by straight lines
9. Put labels and markings on various axes to make the Pareto chart easier to understand the diagram.
10. To assist in the reduction of a defect scenario, use the Pareto diagram

6.7 TQM has the following benefits: [5]

1. Improves reputation by locating and resolving flaws and issues.
2. Employee morale is improved as a result of added responsibilities, teamwork, and involvement in TQM decisions.
3. Reduced waste means fewer defective items and no need for a separate quality control inspector, lowering costs

6.8 TQM has the following disadvantages: [5]

1. The cost of the initial introduction.
2. Benefits may take several years to manifest.
3. Change may be resisted by employees.

6.9 Causes of Failures in Implementation of TQM Approach: [6]

Total quality management is a proven strategy that has resulted in significant financial benefits for many pharmaceutical companies. However, quality efforts in some other companies have failed and yielded marginal results. According to studies, just one-third of companies got major outcomes, one-third were disappointed, and one-third got moderate results. According to Brown, Hitchcock, and Willard, the following are causes that may arise throughout the implementation process:

1. Putting all of one's attention on short-term financial success at the expense of system improvement
2. To manage the underlying processes, Quality Improvement necessitates a shift in thinking

3. Managers interfering with teamwork.
4. Procedures and processes that are sloppy
5. TQM approach is not well understood.
6. The organisational structure has many layers.
7. insufficient training and education

7. CONCLUSION

TQM is the most effective method for pharmaceutical quality control. Many regulatory bodies strongly advise it, but it is still not fully applied in all businesses, particularly in India. Because India is one of the world's top exporters of pharmaceutical items, thorough TQM adoption is critical in the Indian setting. Despite significant progress in product development for real-time online production and packaging monitoring, the majority of industries' low use of these technologies remains a key source of worry. This essay is a call to worldwide regulatory bodies and pharmaceutical businesses for stronger enforcement and true implementation of TQM methods in industry in order to produce high-quality medicines.

The manufacturer needs to be able to,

- 1) manage the causes of variance in product quality, such as materials, machinery, and processes as well as men
- 2) Ensure that the best manufacturing and packaging methods are used.
- 3) ensure that the findings of the testing are in accordance with the standards or specifications
- 4) Through a well-organized complete quality assurance system, ensure product stability and undertake other operations linked to product quality.

Certain basic operating principles should be created and should always prevail for the overall quality management system to function properly. First and first, control decisions must be made purely on the basis of product quality considerations. Second, the operation must strictly comply to the established standards or specifications as determined by systemic inspection, sampling, and testing, and it must continually try to improve the current standards or specifications' levels. Third, staff should have access to the facilities, funds, and environment they need to efficiently carry out their obligations. Last but not least, administratively, control choices must be independent, and they must not succumb to or be overridden by production or marketing under any circumstances. Because the control decision may affect the consumer's health as well as the pharmaceutical manufacturer's reputation, the environment required for making informed judgments is critical. Only the highest level of management should evaluate the control decision in the event of substantial differences.

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