



Startup-Investor Connecting Platform

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Abstract: The Startup-Investor Connecting Platform is an innovative digital solution designed to bridge the gap between startups and investors, fostering a vibrant ecosystem of entrepreneurial growth and collaboration. Built using modern web technologies like Next.js (Canary version), TypeScript, Tailwind CSS, ShadCN, and powered by Sanity for content management, the platform offers a responsive, secure, and scalable user interface. Startups can create detailed profiles to showcase their ideas, while investors benefit from powerful search and filtering capabilities—enabling them to discover startups based on founders, categories, or specific keywords. A special “Related Startups” section helps users explore similar ventures, promoting wider discovery and increased engagement across the platform. To facilitate professional networking, the platform includes a “Connect Investors” feature, which links directly to investors’ LinkedIn profiles, making it easier to initiate meaningful collaborations. With GitHub authentication integrated via NextAuth, the platform ensures strong data protection and smooth user access. By combining advanced technologies with a user-first design, this platform revolutionizes the way startups and investors connect—driving impactful interactions and supporting the growth of next-generation businesses. It stands as a powerful tool at the forefront of the startup funding landscape, accelerating innovation and transforming ideas into successful ventures.

Index Terms – Startup-Investor,Next.js,Related Startup,Connect,Founders.

I. INTRODUCTION

In today’s rapidly evolving entrepreneurial landscape, the Startup-Investor Connecting Platform stands out as a pioneering solution designed to bridge visionary startups with forward-looking investors. This platform nurtures a vibrant ecosystem that encourages collaboration, sparks innovation, and accelerates the growth of emerging ventures. By utilizing state-of-the-art technologies like Next.js (Canary version), TypeScript, Tailwind CSS, ShadCN, and Sanity for dynamic content management, it delivers a seamless, secure, and scalable experience customized to the needs of both startups and investors.

The platform allows startups to create detailed registration profiles, effectively showcasing their ideas, vision, and growth potential. Meanwhile, investors can leverage advanced search and filtering options to find startups based on criteria like owners, categories, or keywords. A well-crafted “Related Startups” feature further enhances exploration by suggesting similar ventures, encouraging broader discovery and fostering deeper engagement within the community.

Professional networking is simplified through the “Connect Investors” feature, offering direct links to investors’ LinkedIn profiles to streamline meaningful business connections. With security at its core, the platform integrates NextAuth’s GitHub authentication to ensure safe, reliable access and uphold data integrity, allowing users to interact with confidence.

By merging cutting-edge technology with a user-centric approach, the Startup-Investor Connecting Platform revolutionizes the investment journey. It acts as a powerful catalyst for turning startup visions into reality, while giving investors the tools to back the next wave of innovative businesses. Positioned to shape the future of startup investments, this platform drives growth, fosters opportunities, and empowers the global entrepreneurial community.

I.I.PROBLEM DEFINITION

In today's startup environment, entrepreneurs often encounter difficulties in attracting investment due to fragmented and overly complicated platforms. Many existing solutions lack intuitive interfaces, advanced filtering systems, comprehensive profiles, and integrated networking features—making it challenging for startups to gain visibility and for investors to identify valuable prospects. Additionally, weak security measures and limited discovery tools further reduce user trust and engagement. The Startup-Investor Connecting Platform effectively solves these issues by delivering a user-friendly, secure, and feature-rich experience. With intelligent search functionality, in-depth startup profiles, LinkedIn-based networking integration, and secure GitHub authentication, the platform streamlines the entire connection process. It bridges the gap between entrepreneurs and investors, fostering a connected ecosystem that promotes innovation, enhances visibility, and accelerates the growth of emerging businesses.

I.II.OBJECTIVE

The Startup-Investor Connecting Platform is purposefully built to meet key objectives and includes vital features that support smooth and effective interactions between startups and investors. It features a clean, user-friendly interface that ensures easy navigation, catering to individuals with varying degrees of technical knowledge. To support better discovery, the platform includes advanced search and filter options, allowing investors to find startups based on specific parameters like founders, business categories, or keywords. A dedicated "Related Startups" section helps uncover similar ventures, encouraging deeper engagement. For efficient networking, the platform offers a "Connect Investors" option that leads directly to investors' LinkedIn profiles, making professional communication straightforward. In terms of security, the platform employs GitHub authentication through NextAuth, offering protected access and maintaining the integrity of user data. Together, these functionalities create a reliable, innovative space where startups and investors can connect, collaborate, and grow.

II. LITRATURE SURVEY

The literature on startup-investor connecting platforms reveals the progression of digital solutions aimed at bridging the gap between entrepreneurs and investors. Early studies, such as Kaplan et al. (2015), focused on crowdfunding platforms, emphasizing their role in democratizing funding for startups but also highlighting challenges such as inadequate investor vetting and scalability issues. Chen et al. (2017) examined AngelList, demonstrating its ability to increase startup visibility, but noting the lack of advanced search features and the need for manual follow-ups. Gupta et al. (2019) introduced blockchain as a means to ensure secure and transparent investment transactions, although they highlighted scalability and integration limitations. More recent research has explored the use of advanced technologies to enhance connectivity and efficiency. Sharma et al. (2021) developed an AI-driven matching system that improved the accuracy of startup-investor pairings, though it relied heavily on large datasets and quality inputs. Patel et al. (2023) investigated LinkedIn integration for networking, which facilitated initial connections, but they pointed out the absence of detailed startup profiles and comprehensive investment tools. Together, these studies emphasize the need for a platform that integrates user-friendliness, advanced search and networking features, security, and scalability to effectively support the startup-investor ecosystem.

III.METHODOLOGY

The development of the Startup-Investor Connecting Platform followed a methodical approach to effectively manage data, enhance matching algorithms, and ensure the platform's reliability. The process started by gathering high-quality data on startup profiles, investor preferences, and engagement activities from various sources, such as user submissions and integrated APIs. This data was then preprocessed by validating the content, extracting important metrics, and standardizing formats to create consistent datasets.

These datasets were transformed into structured profiles and searchable indices, enhancing matching accuracy and simplifying the system's complexity.

A robust matching and networking model was developed using Next.js, TypeScript, and Sanity frameworks. The system architecture included advanced search algorithms for feature extraction and dynamic connection logic to handle sequential processing. Extensive testing and optimization were conducted to fine-tune search parameters, filter settings, and connection recommendations, with data augmentation techniques applied to improve the model's robustness across different industries and investor categories, ensuring broad applicability and effective generalization.

The platform underwent thorough testing and validation stages. Unit tests were conducted to verify the functionality of components such as search filters and profile displays, while integration testing ensured smooth data flow across the system. Validation was carried out using quantitative metrics like match accuracy and connection success rates, alongside user feedback surveys to evaluate usability and the alignment between startups and investors. These assessments played a crucial role in enhancing platform performance, user satisfaction, and overall trust.

During the deployment phase, the focus was on ensuring the platform's smooth operation in real-world settings. Efforts were made to minimize latency in search and connection processes, ensuring quick responses to user actions. Additionally, the system was optimized for scalability, allowing the platform to adapt seamlessly to both cloud-based and on-premises environments, providing flexibility for global use and future growth.

IV.RESULT

Following are the Screenshots of the interface and output of the proposed system.

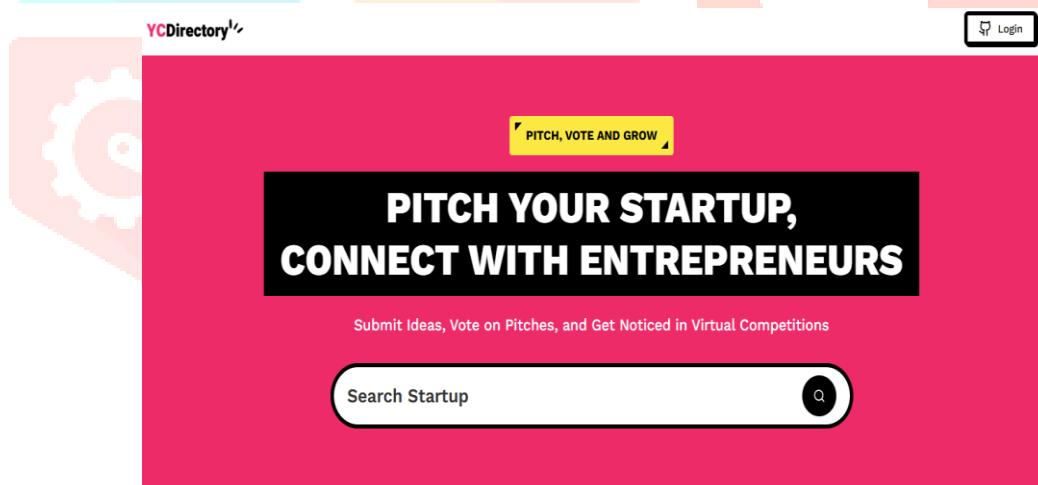


Fig-1:Startup

All Startups

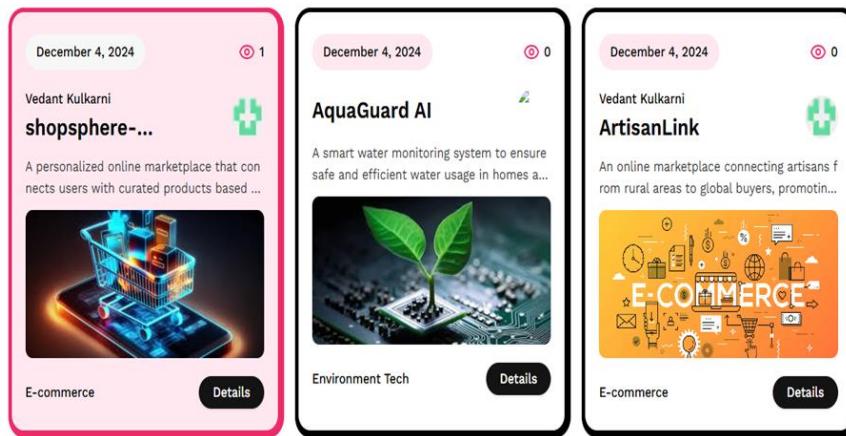


Fig-2:E-commerce

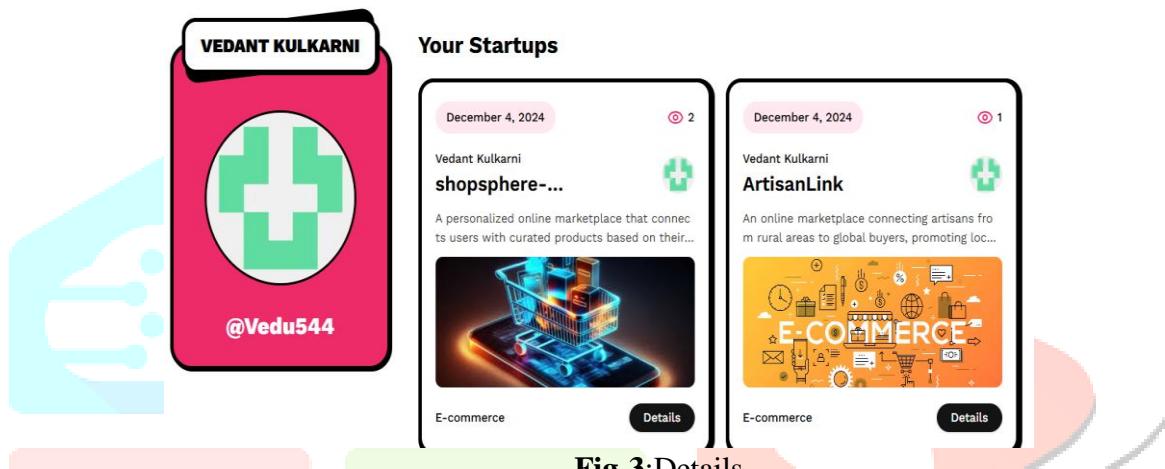
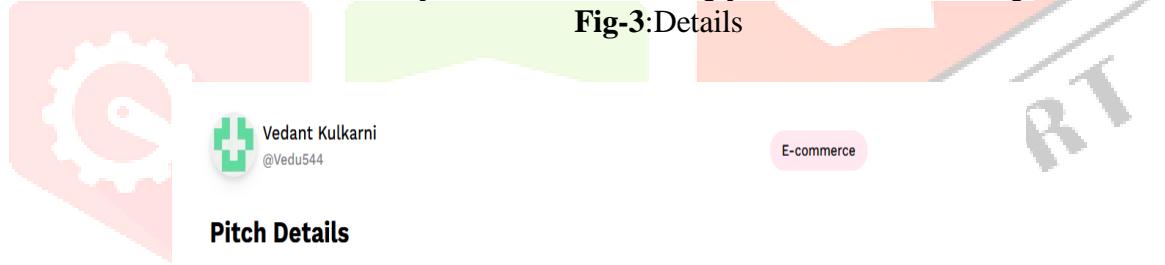


Fig-3:Details



Pitch Details

ArtisanLink bridges the gap between talented rural artisans and global consumers who value unique, handmade products. Our platform provides artisans with the tools and resources to showcase their work, from traditional textiles to intricate handicrafts, to an international audience. We ensure fair compensation for every creator, fostering sustainable livelihoods and preserving cultural heritage. With a user-friendly interface, customers can discover and purchase authentic, one-of-a-kind items while directly supporting local communities. ArtisanLink is more than a marketplace; it's a movement to celebrate craftsmanship and empower artisans.

1 Views

Fig-4:Pitch Details

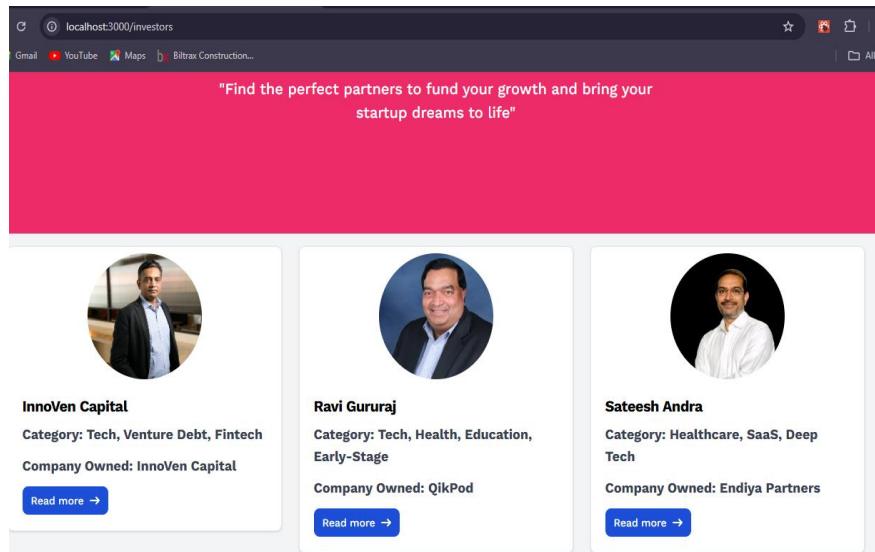


Fig-5:information

Company Invested: Redbus, Cure.fit, Druva
Company Owned: QikPod
Category: Tech, Health, Education, Early-Stage
Bio
 Ravi Gururaj is Founder/CEO of QikPod where he is building a nationwide network of parcel delivery lockers in partnership with top tier investors and strategic industry partners. Ravi is an entrepreneur / founder of 6 technology ventures, 2 which were acquired by public NASDAQ companies, an angel investor, a mentor to numerous entrepreneurs, technology executive, and ecosystem evangelist. Over his 26-year career, Ravi has held wide ranging roles including promoting an STPI unit exporting software components out of India, product management at Intel, served as Managing Director of the Trilogy Software's India engineering center, and founded multiple software product ventures. Ravi serves on the Indian Venture Capital Association Council, is Chief Mentor at Reliance Industries GenNext startup program, serves on the Startup Vision Group of the Govt. of Karnataka, the Startup Council of CII, co-chairs the Penn & Wharton Club of Bangalore and co-founded the Harvard Business School Alumni Angels chapter in India.

Fig-6:Person Information

V.FUTURE ENHANCEMENTS

1. AI-Driven Matching Algorithms

- Objective:** Enhance the platform's matchmaking capabilities using AI and machine learning.
- Description:** Incorporate artificial intelligence (AI) algorithms that analyze user behavior, preferences, and historical data to suggest more precise startup-investor connections. This can help investors discover startups that they might not have actively searched for but are likely to be a good fit based on advanced pattern recognition.

2. Real-Time Analytics and Reporting

- Objective:** Provide users with data-driven insights into their platform activity.
- Description:** Implement a dashboard for startups and investors that displays real-time analytics, such as the number of profile views, connections made, and funding inquiries received. This feature can help users track their progress and refine their strategies.

3. Virtual Pitch Events and Webinars

- Objective:** Facilitate live interactions between startups and investors.
- Description:** Host virtual pitch events and webinars where startups can present their business ideas to a live audience of investors. This feature could include live Q&A sessions, pitch feedback, and networking opportunities, enhancing engagement and investment opportunities.

4. Crowdfunding Integration

- **Objective:** Provide startups with additional funding options.
- **Description:** Introduce a crowdfunding feature that allows startups to raise funds from a large number of small investors. This can work alongside traditional investments, enabling startups to tap into broader audiences and democratize funding opportunities.

5. Investor Feedback and Rating System

- **Objective:** Build trust and transparency between startups and investors.
- **Description:** Create a feedback and rating system for investors, where startups can rate their experience working with specific investors, and vice versa. This will help increase transparency and trust within the platform, allowing both parties to make more informed decisions.

VI.CONCLUSION

The Startup-Investor Connecting Platform has made notable progress in facilitating connections between startups and investors, providing a secure, scalable, and intuitive platform. By leveraging modern technologies such as Next.js, TypeScript, and Sanity, the platform enhances matching efficiency, networking, and data management, playing a key role in fostering a vibrant entrepreneurial ecosystem. Nonetheless, there are several challenges that need to be addressed, such as increasing user adoption, ensuring global scalability, and resolving data privacy concerns. Moving forward, future enhancements should focus on optimizing search algorithms, improving platform accessibility, and implementing stronger data protection protocols to maintain user trust and expand the platform's reach.

Looking ahead, the platform holds significant potential for further growth and innovation. Future research should prioritize the integration of AI-driven analytics to provide more in-depth insights into the performance of startups and the preferences of investors, leading to better match-making. Expanding the platform to support multiple languages and facilitating cross-border investments will enhance its global accessibility and encourage international partnerships. Furthermore, incorporating blockchain for transparent investment tracking and developing mobile applications for both iOS and Android will increase user engagement and accessibility. The exploration of emerging technologies, such as augmented reality for virtual pitch events, could revolutionize how startups and investors connect, paving the way for new applications in venture capital, startup incubation, and economic development.

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