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Profitability Analysis Of Reliance Industries Limited(Ril) And Adani Enterprises

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Abstract: This research paper undertakes a comprehensive profitability analysis of two of India's leading conglomerates, Reliance Industries Limited (RIL) and Adani Enterprises, over a five-year period from 2019 to 2023. Both companies are essential to India's economy, making a substantial contribution to various sectors such as energy, infrastructure, retail, and telecommunications. The study focuses on assessing the financial health and operational efficiency of these corporations by analysing key financial metrics, including gross margin, operating margin, net margin, cash flow ratio, ROA (return on assets) and ROCE (return on capital employed). The analysis tools used in this research include profitability ratio analysis, trend analysis, and T-Test analysis, providing a statistical comparison of the performance of these two companies. The results of the analysis indicate that while both companies have demonstrated significant contributions to India's economic development, Reliance Industries consistently shows superior financial performance across all major profitability metrics compared to Adani Enterprises. The study finds that Reliance's diversified business portfolio and efficient utilization of resources have resulted in a stronger profitability position, particularly in terms of gross profit, operating profit, and cash flow generation. The study emphasizes the importance of sound financial management, cost control, and strategic diversification for long-term profitability and competitiveness. The findings provide valuable insights for investors and management teams.

Keywords – Reliance, Profitability , Management , Ratios, Finance

I. Introduction

Over the past several decades, India's economic expansion has established the country as one of the world's most vibrant and rapidly evolving economies. Since gaining sovereignty in 1947, India has made impressive strides in a number of areas., contributing to its current status as a global economic powerhouse. The country's vast population, now accounting for approximately 17% of the global population, further underscores the importance of its economic stability and growth. Major Indian conglomerates, such as Reliance Industries Limited (RIL) and Adani Enterprises, have played an instrumental role in this growth by driving development in key sectors, including energy, infrastructure, telecommunications, and retail.

This research focuses on the profitability analysis of two of nation's most influential business groups: Reliance Industries Limited (RIL) and Adani Enterprises. These companies have not only dominated their respective industries but have also significantly contributed to India's overall economic progress. Both companies have expanded their operations across multiple sectors, from oil and gas exploration, logistics, and power generation, to more consumer-oriented sectors such as retail and telecommunications. Their expansion has been pivotal in addressing the needs of India's growing population and supporting the government's efforts in infrastructure development and digital transformation.

The aim of this research is to evaluate and compare the profitability performance of these two corporations over a five-year period (2019-2023) using a range of financial ratios and statistical tools such as trend analysis and T-Test analysis. By examining key financial metrics, including gross margin, operating margin, net margin ratio, cash flow profit, ROA (return on assets), and ROCE (return on capital employed), this paper aims to provide a detailed analysis of how efficiently these companies manage their resources and generate profits. The study will also assess the contribution of both companies to the Indian government through taxation and their overall impact on national development.

In an era of increasing global competition and economic uncertainty, the profitability and financial health of large corporations like Reliance and Adani are critical indicators of their ability to remain competitive and sustain long-term growth. This paper seeks to provide insights for investors, analysts, and corporate managers who are interested in understanding the financial performance and growth strategies of these two key players in the Indian economy. Additionally, the findings of this research may offer valuable guidance on optimizing profitability management, resource allocation, and investment strategies for both companies in the years ahead.

2.Literature Review

Dharshini C &, Sabari Nathan M , write their views in their research paper 'A STUDY ON FINANCIAL PERFORMANCE OF RELAINCE INDUSTRIES LIMITED' which was published in April 2023.The overall conclusion of their research paper is that Reliance Industry Limited, one of the biggest MNCs in India by all significant measures, is able to acquire or take over lesser companies to drive them out of the market. It is intended that the research would provide a clear image of the business and assist management in making wise managerial choices. It is also envisaged that the study would shed light on the significance of mean deviation and ratio analysis techniques. Despite the study's conclusion that the company's financial situation is adequate, it still has to make certain performance improvements in order to meet the optimum ratios. The recommendations include that the corporation should concentrate on raising its fast and current ratios in order to achieve a sufficient liquidity position.

According to Priyanka Meghanathi & , Alok Chakrawal in their research article titled 'Financial Leverage's Effect on Reliance Industries LTD's Profitability' published in 2021.They said Financial leverage and Net profit ratio do not significantly correlate negatively, however financial leverage and earnings per share, return on equity, and return on asset do significantly correlate positively. The results of the regression analysis indicate that financial leverage has no discernible effect on Reliance Industries Ltd.'s profitability. It demonstrates that a company's profitability is unaffected by an increase in debt.

Dr. Khushbu Jain writes in their research paper titled 'A Structural Analysis of Reliance Industries Limited' which was published in 2019. He expressed the idea that is most commonly recognized worldwide is fundamental analysis. While some investors think that technical aspects are important while investing, others place a great weight on the company's fundamentals. However, using financial data from the firm, an attempt is made to teach fundamental analysis to investors, as the stock market is mostly driven by supply and demand for equities. The solvency and dividend payments to shareholders of Reliance Industries have suffered. The corporation is benefiting from a gradual improvement in earnings for Reliance Industries.

According to (Roy & Mutum, 2017, 169) Reliance Industries Limited is a firm proponent of the idea of "growth via innovation." This idea is thought to give the business a significant competitive edge and serve as a point of difference. RIL wants to create long-term financial gains through the use of R&D facilities, sustainable solutions, and efficient personnel management.

J. Hema & V. Areeram (2016), In-Depth Analysis of Pharmaceutical Companies Listed on N.S.E. Their primary emphasis for this study is a basic examination of three aimlessly nominated pharmacological corporations that are registered on the N.S.E. The analysis's information was gathered during a five-year span, from 2011 to 2015. The three components of the basic analysis are the EIC analysis. To draw conclusions about the study's findings, ratio analysis is employed. This comprises the E.P.S, D.P.S, net gain margin, and Debt-to-Equity Ratio. Manufacturing information reveals a strong growth rate in the Indian pharmaceutical sector. According to a company analysis, Torrent Pharma and Lupin are both financially secure for the duration of the research. The security market's influencing variables are shown by the economic analysis.

3. Research Methodology

The research methodology adopted in this study focuses on conducting a profitability analysis of Reliance Industries Limited (RIL) and Adani Enterprises over a five-year period (2019-2023). The study's goal is to assess the financial performance of both companies using a set of established financial ratios and statistical techniques. The following sections outline the practice used in the research, counting the statistics causes, analysis tools, & statistical tests employed to achieve the research objectives.

3.1. Objective

- To analyse profitability ratios to discern the firm's strengths and weaknesses, forecast future prospects, and enable the financial analyst to make informed decisions about the firm's operations.
- To analyse their profitability of Reliance Industries and Adani Enterprise through information based on previous 5 years.
- To analyse the impact of tax contributed by them to the Government review the contributing factors that helped this growth.

3.2. Data Collection

The only secondary data used in this study came from publicly accessible financial resources and records. The following sources provided the data utilized in the analysis:

- Annual Reports of Reliance Industries Limited and Adani Enterprises for the fiscal years 2018-2019 to 2022-2023.
- Published financial reports from reputable financial platforms such as Moneycontrol and Screener.
- Academic journals, research papers, and articles that focus on the financial performance of large Indian conglomerates.
- Official websites of Reliance Industries Limited and Adani Enterprises for additional company-specific financial data.

The use of secondary data ensures that the analysis is grounded in actual historical financial performance, as reported by the companies and verified by external sources.

3.3. Analytical Tools

The study employs a range of financial ratios to evaluate the profitability of Reliance Industries and Adani Enterprises. These ratios are calculated from the financial statements of both companies and include:

- **Gross Profit Margin:** Measures the percentage of revenue remaining after subtracting the cost of goods sold.
- **Operating Gain Ratio:** Assesses the profitability after accounting for operating expenses but before interest and taxes.
- **Net Gain Margin:** Indicates the overall profitability after accounting for all expenses, including interest and taxes.
- **Cash Flow Margin:** Indicates how much of a company's revenue is converted into operating cash flow.
- **Return on Assets:** Evaluates a company's effectiveness in utilizing its resources to generate profit.
- **Return on Capital Employed:** Evaluates profitability in relation to the capital invested in the business.
- **Return on Net Worth:** Analyses the company's capability to generate profits from shareholders' equity.
- **Return on Long-Term Funds:** Measures the percentage return on long-term investments and borrowed funds.

3.4. Statistical Techniques

To further validate the comparative analysis, statistical tools such as the T-Test are employed to examine the statistical significance of differences in profitability between Reliance Industries and Adani Enterprises. The T-Test is used to compare the average values of the two companies' various profitability ratios during the study period. The following aspects are analyzed:

Mean, standard deviation, and standard error of the profitability ratios.

Using T-values and P-values: Evaluate whether the differences in profitability metrics between the two companies are statistically significant.

The confidence interval percentage 95 is used to ensure the accuracy and reliability of the results.

3.5. Hypothesis Testing

The study tests the following hypotheses to evaluate the relative profitability of the two companies:

Null Hypothesis (H_0): Reliance Industries' profitability is better than Adani Enterprises'.

Alternative Hypothesis (H_1): Reliance Industries' profitability is not better than Adani Enterprises'.

The hypothesis testing is directed by means of T-Trial, with a implication of $p < 0.050$. The results of the T-Test help determine whether the observed differences in profitability between the two companies are significant or occurred by chance.

3.6. Limitations of the Study

As with any research, this study has certain limitations:

- **Use of secondary data:** Since the analysis only uses secondary data, it might not fully capture the context of internal company decisions or external market factors.
- **Timeframe:** The study is confined to a five-year period (2019-2023), and profitability trends outside this period are not considered.
- **Focus on financial ratios:** While profitability ratios offer valuable insights, they may not fully capture other qualitative aspects, such as company management practices, market conditions, and competitive landscape.

4.Data analysis and Interpretation

The profitability analysis in this research involves the calculation of various financial ratios for Reliance Industries Limited (RIL) and Adani Enterprises over a five-year period (2019-2023). Each ratio gives information about several facets of the businesses' financial performance. Below are the steps for calculating and interpreting the key ratios used in the study.

4.1. Gross gain margin(%)

$$\text{G.P.M} = \text{Gross gain} / \text{Sales}$$

Table 4.1 Gross gain Margin Ratios

Years	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Reliance	11.10	11.18	11.60	11.52	11.60
Adani Enterprises	3.91	4.17	4.97	3.55	4.66

Table 4.1.1 T – Test Results

Years	Mean	S.D.	SEM	N
Reliance	11.4000	0.2412	0.1079	5
Adani Enterprises	4.2520	0.5698	0.2548	5

INTERPRETATION -

Gross profit is the earnings derived from the sale of products. It's essentially the turnover profit. During 2018 and 2019, the gross profit ratio of Reliance Industries is 11.10% where as the gross profit ratio of Adani Enterprises is 3.91%. The Gross profit of Reliance industries in increased by 1.8% in 2019- 2020, In 2020-2021 Gross profit stood at 11.60 %. It decreased to 11.52% in the 2021-2022 period due to higher sales being offset by a greater increase in the cost of goods sold. In year 2022-2023 the gross profit ratio shows a positive increase of .8% and it is at 11.60%. Adani Enterprises gross profit ratio in the year 2019-2020 is stood at 4.17% in the next year it increased to 4.97 %, but in the year 2020-2021 the gross profit ratio declines to 3.55% but the year 2022-2023 shows a positive sign it and ratio stood at 4.66%

The gross profits of last 5 years the results of Reliance Industries (M = 11.4000, SD = 0.2412) compared to the Results of Adani enterprises (M= 4.2520, SD = 0.5698) demonstrated significantly better performance , The mean of Reliance minus Adani Enterprises equals 7.1480

95 percentage confidence interval for this difference: Starting from 6.5099 till 7.7861.The t-worth is 25.83285 . The two-tailed P-value is less than 0.0001, indicating that the result is significant at $p < .05$. According to conventional standards, this difference is considered highly statistically significant.

2. Operating Gain Ratio (%)

Operating Gain Ratio = Incomes Earlier Interest and Duties (EBIT)/ (Sales)

Table 4.2 Operating Gain Ratios

Years	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Reliance	14.78	14.89	17.29	15.78	16.19
Adani Enterprises	4.87	5.26	6.33	5.34	6.44

Table 4.2.1 T- Test results

Groups	Mean	S.D.	SEM	N
Reliance	15.7860	1.0296	0.4604	5
Adani Enterprises	5.6480	0.6970	0.3117	5

INTERPRETATION -

One financial indicator of the effectiveness and profitability of a business's primary activities is the operating ratio, or primary business activities. The operating profit ratio of Reliance Ltd and Adani Enterprises in the year 2018-2019 is 14.78% and 4.87 %. In the year 2019-2020 the operating profit ratio of Reliance Industries declined to 14.89% and for Adani enterprise it shows a increase of .39%. The year 2020-2021 is favourable for both the companies in this gross profit ratio of both the firms increased i.e, for Reliance industries it is 17.29% and 6.33% for Adani Enterprises. In the year 2022-2023 operating ratio of Reliance Industries is at 16.19% which is slightly more as compared to 15.78% in 2021-2022 and for Adani Enterprises the operating profit ratio in 2022-2023 it is at 6.44% which in higher as compared to 5.34% in 2021-2022.

On the basis of Operating profits of last 5 years the results of Reliance Industries (M = 15.7860, SD = 1.0296) compared to the Results of Adani enterprises (M= 5.6480, SD =0.6970) demonstrated significantly better performance, The mean of Reliance minus Adani Enterprises equals 10.1380.

95 percent confidence interval for this difference starting from 8.8558 till 11.4202. The t - value is 18.2331. The p - value < .00001. The outcome is important at p < .05. By conservative principles, the change is measured to be extremely statistical significant.

3.Net Gain Ratio (%)

Net Gain Ratio = Net Income/ Net Sales

Table 4.3 Net Gain Ratio

Years	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023
Reliance	6.95	6.58	10.52	8.67	7.59
Adani Enterprises	1.77	2.62	2.33	1.11	1.80

Table 4.3.1 T – Test Result

Groups	Mean	S.D.	SEM	N
Reliance	8.0620	1.5864	0.7095	5
Adani Enterprises	1.9260	0.5811	0.2599	5

INTERPRETATION

The net profit ratio is the percentage of a business's income that is converted into net profit after deducting all operational costs, interest, taxes, and other expenses. It is a vital indicator of a company's profitability and efficiency in managing costs to produce a bottom-line profit. For Reliance Industries, the net profit ratio was 6.95% in 2018-2019, decreased to 6.58% in 2019-2020, then rose to 10.52% in 2020-2021, before decreasing again over the last two years. In contrast, Adani Enterprises had a net profit ratio of 1.77% in 2018-2019, which continued to increase over the next two years, but dropped to 1.11% in 2021-2022, and then increased to 1.80% in 2022-2023.

On the basis of Net Profit Ratio(%) of last 5 years the results of Reliance Industries (M = 8.0620, SD = 1.5864) compared to the Results of Adani enterprises (M= 1.9260, SD = 0.5811) demonstrated significantly better performance ,The mean of Reliance minus Adani Enterprises equals 6.1360.

he 95% confidence interval for this difference ranges from 4.3936 to 7.8784. With a t-value of 8.1209 and a p-value less than 0.00001, the result is significant at $p < .05$. According to conventional standards, this difference is deemed extremely statistically significant.

4. Cash Flow Margin Percent (%)

Cash Flow Margin = Cash Flow from Operating Activities / Net Sales

Table 4.4 Cash flow Margin Percentage Ratio

Years	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Reliance	10.50	10.87	15.34	13.22	12.80
Adani Enterprises	1.88	2.43	3.82	2.44	3.62

Table 4.4.1 T – Test Result

Groups	Mean	S.D.	SEM	N
Reliance	12.5460	1.9571	0.8752	5
Adani Enterprises	2.8380	0.8394	0.3754	5

INTERPRETATION

The Cash Flow Margin measures how efficiently a company is at generating cash from its primary business operations. A greater percentage of the company's revenue is being turned into operating cash flow when the cash flow margin is higher, which is generally a positive sign. In the year 2018-2019 the Cash flow ratio of Reliance Industries at 10.50% and it increases in the next year and it was highest in year 2020-2021 i.e., 15.34% but after 2021 it continue to declining i.e., 13.22% in 2021-2022 and 12.80% in 2022-2023.

For Adani Enterprises it is 1.88% in 2018-2019 and it continue increases in the next years but it dropped in the year 2021-2022 i.e, 2.44% but in the 2022-2023 it is at 3.62% .It can be said that both the companies are able to generating enough cash flows from their operations.

On the basis of Cash Flow Margin of last 5 years the results of Reliance Industries (M = 12.5460, SD = 1.9571) compared to the Results of Adani enterprises (M= 2.8380, SD = 0.8394) demonstrated significantly better performance, The mean difference between Reliance and Adani Enterprises is 9.7080.

The 95% confidence interval for this difference ranges from 7.5119 to 11.9041. With a t-value of 10.1939 and a p-value less than 0.00001, this result is significant at $p < .05$. According to conventional standards, this difference is considered extremely statistically significant.

5.Return on Assets (ROA)

The Return on Assets = Net Income / Total Assets

Table 4.5 Return on Assets Ratio

Years	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Reliance	667.23	727.76	1,182.23	1,313.90	1,224.11
Adani Enterprises	137.69	165.57	171.94	239.03	322.04

INTERPRETATION

A monetary ratio termed return on assets (ROA) gauges how money-making a business is in relative to its total assets. It is a vital symbol of how well a commercial usage its resources to produce profits. The return on assets Ratio of Reliance Industries increases significantly i.e.in 2018-2019 it was at 667.23 and it is continue to rise in the 4 years and in the year 2022-2023 it is at 1224.11% , on the other hand return on assets ratio of Adani Enterprises was at 137.69 in 2018-2019 and in 2019-2020 it is at 165.57 after it is continued increasing in the last year 2022-2023 it is at 322.04%. It can be concluded that both the companies are able to generate enough profit to its total assets.

6.Return on Capital employed (ROCE)

Return on Capital employed = Operating profit/Capital employed

Table 4.6 Return on Capital Employed Ratio

Years	2018 - 2019	2019 - 2020	2020-2021	2021 - 2022	2022 - 2023
Reliance	10.86	10.79	7.62	9.14	11.03
Adani Enterprises	8.70	8.72	8.38	5.49	10.63

Table 4.6.1 T – Test Result

Groups	Mean	S.D.	SEM	N
Reliance	9.8880	1.4804	0.6620	5
Adani Enterprises	8.3840	1.8461	0.8256	5

INTERPRETATION

Return on Capital Employed (ROCE) measures a corporation's profitability and efficiency in generating profits from the capital it employs in its operations. It is a crucial indicator of a business's ability to create value for shareholders through efficient use of its invested capital.

For the year 2022-2023, Reliance Industries' ROCE was Rs. 11.03, indicating that Rs. 11.03 is generated for every Rs. 100 in capital employed. This amount can be used to cover taxes, interest, and other expenses. The capital employed in 2022-2023 is the highest in the past five years.

Adani Enterprises' ROCE for 2022-2023 was Rs. 10.63, showing that Rs. 10.63 is earned for every Rs. 100 in capital employed. This amount can also cover interest, taxes, and other expenses. The capital employed in 2022-2023 is the highest in the past five years.

Based on the Cash Flow Margin over the last five years, Reliance Industries ($M = 9.8880$, $SD = 1.4804$) outperformed Adani Enterprises ($M = 8.3840$, $SD = 1.8461$). The mean difference between Reliance and Adani Enterprises is 1.5040, with a 95% confidence interval ranging from -0.9364 to 3.9444. The t-value is 1.4212, and the p-value is less than 0.00001, making the result significant at $p < 0.05$. This difference is considered highly statistically significant by conventional standards.

Both companies show positive signs and have great potential to attract a substantial amount of new capital.

7. Return On Net Worth (%)

Cash Return on Assets = Net income/Shareholder's equity

Table 4.7 Return on Net Worth Ratio

Years	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Reliance	10.22	8.76	7.01	7.78	9.32
Adani Enterprises	4.86	6.71	5.37	3.59	7.48

Table 4.7.1 T – Test Result

Groups	Mean	S.D.	SEM	N
Reliance	8.6180	1.2617	0.5642	5
Adani Enterprises	5.6020	1.5335	0.6858	5

INTERPRETATION

The Return on Net Worth (RONW) ratio, expressed as a percentage show how profitable and effective a business is at producing returns for the equity held by its shareholders. RONW evaluates how well a business turns a return on the investment made by its owners.

Return on net worth ratio of Reliance Industries in 2018-2019 was at 10.22% which in continued to falls till 2022-2023. In the last year 2022-2023 it is at 9.32% on the other hand Adani Enterprises return on net worth ratio shows a mixed trend in the year 2018-2019 it was at 4.86% and in net year it was at 6.71 but after that it continue falls for next two year in 2021-2022 it was at 3.59% but in the year 2022-2023 it was highest at 7.48% as compared to the last five years.

On the basis of . Return On Net Worth of last 5 years the results of Reliance Industries ($M = 8.6180$, $SD = 1.2617$) compared to the Results of Adani enterprises ($M = 5.6020$, $SD = 1.5335$) demonstrated significantly better performance, The mean of Reliance minus Adani Enterprises equal to 3.0160

The 95% confidence interval for this difference ranges from 0.9680 to 5.0640, with a t-value of 3.39600. The p-value is less than 0.000010, indicating that the result is significant at $p < 0.050$. According to conventional standards, this difference is considered extremely statistically significant. The two-tailed P value is 0.00940, which is also considered very statistically significant by conventional standards.

8. Return on Long Term Funds (%)

Return on Long Term Funds (%) = Net profit/ Cost of investment

Table 4.8 Return on Long Term Fund Ratio

Years	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Reliance	12.04	12.36	8.16	9.88	12.64
Adani Enterprises	12.11	12.19	10.20	8.07	11.56

Table 4.8.1 T – Test Result

Groups	Mean	S.D.	SEM	N
Reliance	11.0160	1.9326	0.8643	5
Adani Enterprises	10.8260	1.7346	0.7757	5

INTERPRETATION

The "Return on Long-Term Funds" is a financial metric that indicates the percentage return earned on funds that have been invested or borrowed for an extended period. It procedures the productivity and efficiency of a corporation in utilizing its long-term capital.

Reliance Industries have maintained their Return on long term fund ratio around 12% from 2018 to 2020, it shows declined in 2020-2021 i.e., 8.16% but after that it s again at 12.64% in 2022-2023

On the other hand, Adani Enterprises return on long term fund ratio is 12.11% in 2018-2019 and in the year 2019-2020 it was at 12.19 % after it continue decreases for the net two year but in the year 2022-2023 it shows a positive sign and stood at 11.56%

Based on the Return on Net Worth (RONW) over the past five years, Reliance Industries (M = 11.0160, SD = 1.9326) demonstrated slightly better performance compared to Adani Enterprises (M = 10.8260, SD = 1.7346). The mean difference between Reliance and Adani Enterprises is 0.1900.

The 95% confidence interval for this difference ranges from -2.4881 to 2.8681, with a t-value of 0.1636 and a p-value less than 0.00001. The result is significant at $p < 0.05$. According to conventional standards, this discrepancy is regarded as highly statistically significant. The two-tailed P value is 0.8741, which is also considered very statistically significant by conventional criteria.

Conclusion

The comparative profitability analysis between Reliance Industries Limited and Adani Enterprises from 2019 to 2023 offers valuable insights into the financial strength and operational efficiency of these two conglomerates. The study concludes that Reliance Industries has consistently outperformed Adani Enterprises in terms of gross gain margin, operating gain margin, net gain ratio, cash flow margin, and ROI (return on

assets). This superior performance can be attributed to Reliance's strategic diversification into various sectors, including tele communications, retail, and online services, enabling it to maintain robust profit margins and efficiently manage its operating costs.

Adani Enterprises, on the other hand, while showing growth in its profitability ratios, has struggled to achieve the same level of financial performance as Reliance. Adani's core businesses in infrastructure, logistics, and energy are capital-intensive, which has resulted in lower profit margins compared to Reliance's diversified portfolio. The study also finds that Reliance's capacity to produce greater returns on its invested money and assets has positioned it as a more attractive investment prospect, with a stronger ability to weather market fluctuations and capitalize on growth opportunities.

The research underscores the importance of efficient financial management and strategic diversification in driving long-term profitability. For Adani Enterprises, the study suggests focusing on improving operational efficiencies, optimizing its capital structure, and expanding into higher-margin sectors to enhance its financial performance. For Reliance Industries, maintaining its strong market position while exploring further avenues for innovation and expansion will be key to sustaining its competitive advantage in the future. Further research could investigate the external elements impacting both businesses' financial results, like modifications to governmental regulations, market competition, and global economic conditions, to provide a more holistic understanding of their profitability dynamics.

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