THE DECISION MAKING APPROACH BY USING THE SHIV MATRIX FOR BEING AN OMNISCIENT LEARNER

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Abstract

Now-a-days, an influence of being Entrepreneur and Innovator trend is being occurred in India. This is an auspicious movement to GDP growth and for being self-reliance. This is the effect of Government support of contemporary announced schemes for motivating the people to start their businesses and showing their talent through the stand-up India scheme. As per the education rate of India, a rapid improving rate is being visualized which is the basic requirement of attaining knowledge for the surrounding happening knowledge for everyone who is engaged in this. A matrix is given by Assistant Professor Abhimanyu Gupta which is known as The SHIV Matrix; by this he postulates that **Strength, Honest, Intellectuality, and Versatility** are the universal characteristics of every person. According to him, if an individual focus by using these characteristics in a matrix form as per given in the work of **'SHIV'** matrix then he can optimized his/her skills to generate "Optimum Confident" which is useful for the decision making process. Hence, the main theme of this lesson is "How an individual has significance of the use of the SHIV matrix for being an Omniscient Learner in the competitive era?"

Keywords: Innovator Trend, SHIV Matrix, Omniscient Learner, and Optimum Confident.

Introduction

The SHIV matrix is proposed to use where a learner faces challenge to make decision align with a certain direction. An omniscient learner requires an environment where S/he can utilize his/her skills by improving his skills.

"At age 13, Hart Main came up with the idea of manly scented candles after teasing his sister about the girly scented ones she was selling for a school fundraises.

1. It wasn't until Hart set out to purchase a $1,500 bike that he reconsidered what he suggested in jest.

Hart and his parents contributed nominal amounts to begin the business and worked together to develop the candles, cleverly named ManCans.

2. They are now handmade by the Beaver Creek Candle Company in Lisbon, Ohio, by a developmentally disabled workforce."

Source: https://www.investopedia.com/10-successful-young-entrepreneurs-4773310

In the above case study of "Hart Main", it is visualized; how a certain direction changes the future of an individual by raising the confidence. This is the main significant of the "SHIV Matrix" in which it is demonstrated that four characteristics 1) Strength, 2) Honest, 3) Intellectuality, and 4) Versatility are engaged to along with each other.

The question is "Why do we use the SHIV Matrix for being an omniscient learner?" To understand the answer of the given question, a new case study can be elaborated which follows as:

"Paytm: A Digital Payment Pioneer

Founder: Vijay Shekhar Sharma

Year Founded: 2010

Paytm, firstly used as to pay a mobile and others bill payment as a "Unified Payments Interface" (UPI) platform, became a pioneer in digital payments in India. Vijay Shekhar Sharma's journey from a small town in Uttar Pradesh to building a fintech empire is an inspiration. The company's inventive strategy and capacity to adjust to changing market demands are responsible for its success.
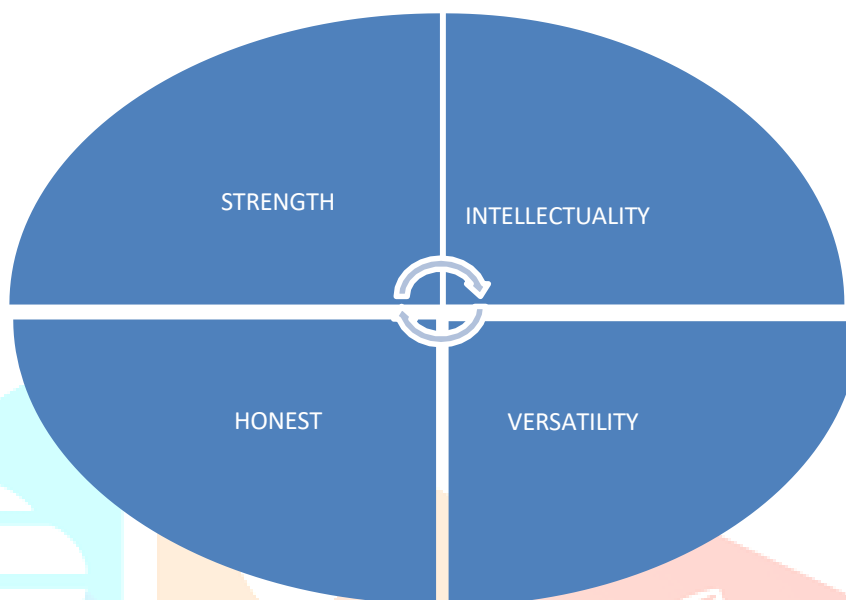
Key Takeaway: Flexibility and adaptability are crucial in the ever-evolving fintech industry."

Source:https://www.safalta.com/online-digital-marketing/projects-case-studies/case-studies-on-entrepreneurship-in-india

If we see the characteristics of the 'Vijay Shekhar Sharma' then we assess that the use of the SHIV matrix. Vijay Shekhar Sharma set a vision to build a mobile application for cashless transaction, which was very critical to set in India because android mobile was new for the people. So he made some strategies by

setting the challenges in a matrix form and finding the gaps for establishing this app. After receiving the positive response of the people, now it's a unicorn of India. So, this demonstrated that if a person align a project or his characteristics by knowing these four components of the SHIV matrix then it's easier to take decision in the right direction in the form of 'Confidence' means the outcome.

THE SHIV MATRIX

Statement

The SHIV matrix is shown the **four characteristics are working to generate the confidence** by facing challenges which are following as (1) Strength, (2) Honest, (3) Intellectuality, and (4) Versatility.

The brief introduction of characteristics

Strength: The strength is related to ability of an individual which could be helpful for him/her to decide a particular target.
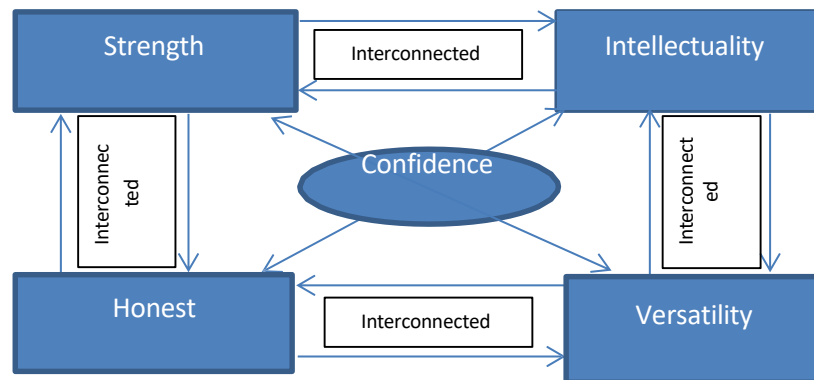
Honest: The honest is related to the dedication of an individual to accomplish the decided task according to the strength along with sovereignty and allegiance.

Intellectuality: The intellectuality is related to the brain power for thinking ability of an individual who is able to decide a particular task which provides a positive direction.

Versatility: The versatility is related to the work handling power by following an appropriate approach for obtaining maximum optimality.

The Process of SHIV Matrix

There is found a gap in the previous study of personality trait of an individual models that there is not a model to represent these described four characteristics in a matrix form, because all are dependent to each other according to the SHIV matrix which presents following as:

These four components of the SHIV matrix are showing how they are attributes to generate 'Confidence'. It's looking in the process that 'Strength' is the first vector of the matrix which is connected with 'Intellectuality', 'Honest', and 'Versatility. This represents that every individual has specific strength insight himself/herself, but S/he needs to recognize and apply as per the required 3 vectors. This will help to generate confidence which is beneficial to take decision to set a target.

Outcome

As consequence of the process, a 'Confidence' of an individual is to be generated which is helpful to enhance his/her decision making power. It also can be said that "The SHIV Matrix" represents the individual personality trait.

The Omniscient Learner

An omniscient person genuinely knows everything. The Latin roots of the word "omniscient" are omni-, which means "all" or "universally," and scire, which means "to know." When you see phrases like omnivorous ("eating all" or, in practice, "eating both plants and animals") and omnipotent ("all-powerful"), you will identify omni- as the prefix that tells it all. Similarly, scire has several other English ancestors connected to knowledge, including as conscience, science, and prescience (meaning "foreknowledge").

Source: Merriam Webster

It is interpreted, according to Merriam Webster's definition, a human who possesses perfect knowledge of their own personal objectivity as a planned person is referred to as a "Omniscient Learner."

Characteristics of the Omniscient Learner

1. **Patience**

    Patience is a unique characteristic of an omniscient learner. An omniscient learner requires a specific time period to learn as per his/her cognitive standard.

2. **Passion**

    Every individual requires to have passion to see a positive direction to accomplish the given the task and take useful observation on every phase of the assignment.

3. **Vision**

    At present, we are seeing an entrepreneurship era in the Industry 4.0 time frame in India. It is being possible because every successful entrepreneur has a vision to lean and pro-activeness to complete the predetermined task.

4. **Self-confidence**

    To complete a vision on real platform, every person requires self-confidence. If a learner is not having confidence then s/he may not be able to have focus mind to learn which s/he wants.

5. **Motivation**

    As in the introduction, we saw that parents help to Hart Main to build his business by financial support which provides the motivation to raise his business at large level then he becomes an entrepreneur.

6. **Decisive**

    A learner should be a decision maker because without having decisive characteristics, a learner is not able to be decide what s/he wants to do for his/her career growth.

7. **Discipline**

Discipline is a basic characteristic of an omniscient learner where s/he is to be punctual and able to get the guidance of his/her master/trainer to learn new things and process. If a learner is not having discipline then s/he could face the darkness in his/her career.

8. **Curiosity**

To innovate new process and thing, every learner should be having 'Curiosity', without having 'Curiosity'; it is very difficult to assess the complete knowledge for the given assignment.

9. **Positive Attitude**

An omniscient learner requires having a positive attitude because every big assignment requires a team work, without team work a project cannot be accomplished within a time frame along with efficiency.
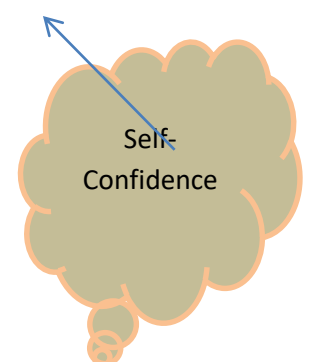
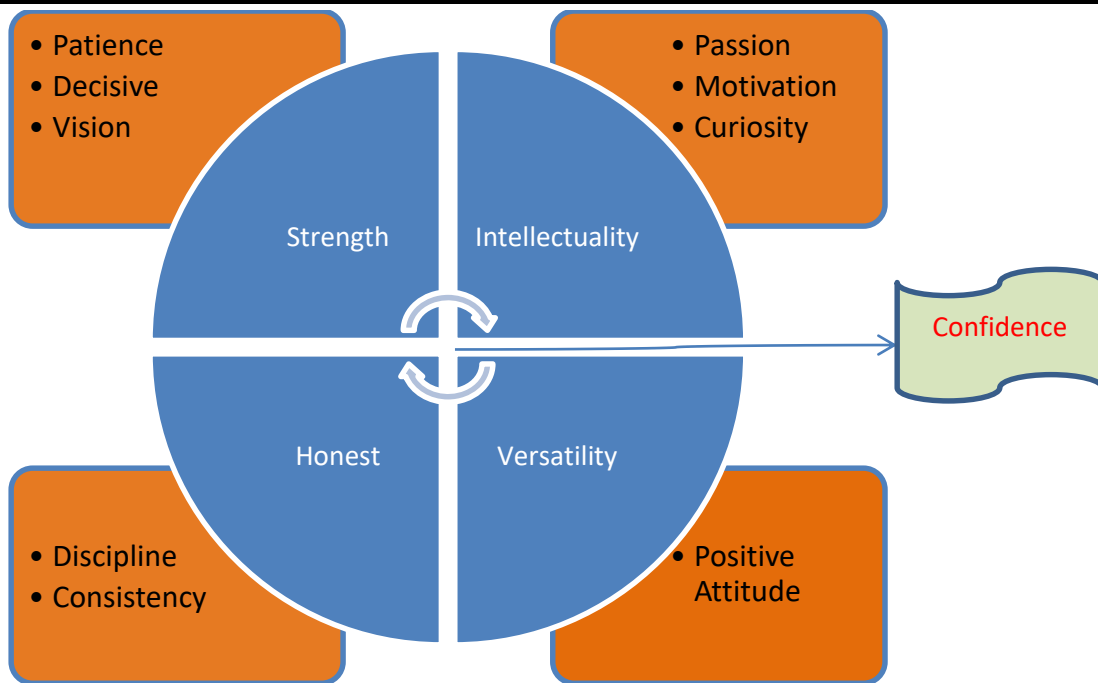> To perform the given assignment effectively.

10. **Consistency**

An omniscient learner should be consistent to learn the activity as per decided by his/her capability, without consistency, nobody cannot get the proper knowledge for a particular assignment with the efficiency.

Applicability of the "SHIV Matrix" to become an Omniscient Learner

We have the four components of the SHIV matrix and the given characteristics of an omniscient learner. To assess the applicability of the SHIV matrix to generate the 'Self-confidence' characteristics, there is needed to put the characteristics in the real order as per their required vector. By using the SHIV matrix, an individual can assess the missing point which may be cause of failure again and again. The SHIV matrix helps to individual to get the symmetric order of any task as per the required correlated vectors of the assignment. So the SHIV matrix is useful for the decision making process.

Self-Confidence

In the above formulated matrix, it's being shown that an omniscient learner has "Patience, Decisive, and Vision" which are attributing of his/her 'Strength'. S/he has "Passion, Motivation, and Curiosity" which are attributing of 'Intellectuality; "Discipline and Consistency" are attributing of 'Honest'; and "Positive Attitude" is attributing of 'Versatility'.

In the matrix form all four components are connected to each other. The outcome as 'Self-Confidence' of an omniscient learner is to be generated if they work simultaneously in the given order.

Conclusion

The use of the SHIV matrix is useful to find the gap as per floating the characteristics or the necessary points where an individual requires assessing the applicability of assignment. So it is an decision making approach to utilize in the given assignment. A relation between the characteristics of an omniscient learner and the process of the SHIV matrix shows, how it is useful to evaluating the decision.

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VII. THE SHIV MATRIX
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