



THE IMPACT OF BUDGETRY CONTROL ON ORGANIZATIONAL PERFORMANCE.

Dr Lakshman k, associate Professor & HOD, Jain University-CMS, Bangalore.

Dr G S Raghavendra, associate Professor & HOD, Jain University-CMS, Bangalore.

Chinmay Manjunath, Student, Bachelor's in Business Administration, Jain University-CMS, Bangalore.

Pavani B, Student, Bachelor's in Business Administration, Jain University-CMS, Bangalore.

Chandana N, Student, Bachelor's in Business Administration, Jain University-CMS, Bangalore.

Vidhi Dilip Kumar, Student, Bachelor's in Business Administration, Jain University-CMS, Bangalore.

ABSTRACT

Every Organization Seeks to Find Means by Which It Can Get What It Wants with The Limited Resources at Its Disposal. Firms Seek to Adopt the Concept of Budgeting and Budgetary Control. Budgeting Is a Useful Tool That Guides Firms to Evaluate Whether Their Goals and Objectives Are Actualized.

KEYWORDS

Budget, Budgetary Control, Organization, Effects.

INTRODUCTION

Budgetary control is financial jargon for managing income and expenditure. In practice it means regularly comparing actual income or expenditure to planned income or expenditure to identify whether or not corrective action is required.

For example, most University departments are given annual chest budgets for general equipment. By regularly comparing actual expenditure on this budget to planned expenditure a department will be aware of whether a particular item can be afforded. If the account is in deficit a department will need to identify an alternative source of funds (e.g., departmental reserves or charging to a research grant or contract). This process of monitoring expenditure and taking appropriate action is known as budgetary control.

The process of budgetary control includes:

- Preparation of various budgets.
- Continuous comparison of actual performance with budgetary performance.
- Revision of budgets in the light of changed circumstances.

A system of budgetary control should not become rigid.

There should be enough scope of flexible individual initiative and drive. Budgetary control is an important device for making the organization an important tool for controlling costs and achieving the overall objectives.

Budgetary control serves 4 control purposes:

1. They help the manager's co-ordinate resources;
2. They help define the standards needed in all control systems;
3. They provide clear and unambiguous guidelines about the organization's resources and expectations, and
4. They facilitate performance evaluations of managers and units.

REVIEW OF LITERATURE:

1. The effect of budgetary control on effectiveness of non-governmental organizations in Kenya.

Budgeting involves the establishment of predetermined goals, the reporting of actual performance results and evaluation of performance in terms of the predetermined goals. Budgetary control systems are universal and have been considered an essential tool for financial planning. The purpose of budgetary control is to provide a forecast of revenues and expenditures this is achieved through constructing a model of how our business might perform financially speaking if certain strategies, events and plans are carried out. Most firms use budget control as the primary means of corporate internal controls, it provides a comprehensive management platform for efficient and effective allocation of resources. Budgetary controls enable the management team to make plans for the future through implementing those plans and monitoring activities to see whether they conform to the plan, effective implementation of budgetary control is an important guarantee for the effective implementation of budget in

the organization. This study examined the budgetary control in Non- Governmental Organizations and its effects on their performance. The research target population consisted of 7,127 Non-Governmental Organizations. Thirty Non-Governmental Organizations were selected using convenience judgmental sampling technique, both local and international organizations with headquarters in Nairobi. A descriptive survey (questionnaires) was used in the data collection. The statistical package for social sciences version 17.0 was used to analyze the data using descriptive statistics, including means and standard deviation. The relationship between budgetary controls and performance of the NGOs was analyzed using correlation and regression analysis. The research findings established that there is a weak positive effect of budgetary control on performance of Non-Governmental Organizations in Kenya measured by R square at 14.3%. The research recommends that employees need to be sensitized on budgetary controls and the effect on performance of the organization. It also recommends that other factors that influence performance apart from budgetary controls should be investigated by organizations. It also suggests that further research should be done on the same area but a larger sample should be used

2. Measuring 'tight budgetary control'

Author | [Wim A. Van der Stede](#)¹.

This paper presents an effort to construct a measurement instrument to capture tight budgetary control. While there is not a strong tradition of publishing articles of this nature in the accounting literature, there is a role for this for constructs for which there are no ready-made instruments available from other disciplinary areas. The notion of tight (budgetary) control seems to fall into this category: it has troubled theorists for many years (Simons, R., 1995. *Levers of Control: How Managers Use Innovative Control Systems to Drive Strategic Renewal*, Boston, Harvard Business School Press.), and identifying and calibrating its components has been called a fruitful area for academic inquiry (Chow, C. W., Kato, Y. and Merchant, K. A., 1996. The

use of organizational controls and their effects on data manipulation and management myopia: A Japan v. U.S. comparison, *Accounting, Organizations and Society*, **21**, 175– 192.). In this paper, the tight budgetary control macro-construct is defined, de- composed into its micro-attributes, operationalized into scale-items, and re- composed empirically through factor analysis on data obtained from 153 business units. The data suggest that tight budgetary control involves, in order of importance, low tolerance for interim budget deviations, detailed budget line-item follow-ups, intense discussions of budget results, and strong emphasis on meeting short-run budget targets. Broadly speaking, tight budgetary controls seem more stringent than simply monitoring bottom-line budget deviations in a hands-off management-by-exception basis.

OBJECTIVE OF THE STUDY:

- ❖ To interact with the organizations, industrialist and get their review.
- ❖ To study the Organization Performance and impact of Budgetary Control.
- ❖ To obtain significant of organizations for their requirements.
- ❖ To find out the impact of Budgetary Control on Financial Sector.
- ❖ To find out problems facing budgetary control.

BUDGETRY CONTROL ON ORGANISATIONS PERFORMANCE:

As stated in our introduction, budgets are statements of envisioned resources set apart for execution of planned works or activities over a certain time period. It is a blueprint of the final results of the agency's operation in an economic 12 months. It shows the qualitative parameters of an agency's overall performance, while budgetary control, according to Terry, is a manner of locating out what's being carried out and involves the act of comparing the actual result with the finances to verify accomplishment or remedy the variations. Dimock is of the view that price range "is a monetary plan summarising the monetary experience of the past, pointing out the contemporary plan and projecting it over a precise time period in future". Consequently, a price range is a keystone of financial management and the various operations in the field of public finance are correlated thru the instrument of budget.

A budget is a monetary document of state-agers to assist them of their forecasting; making sure that departmental managers put together their budgets in time; making ready the finances summaries; filing budgets to committee and furnishing rationalization on precise points; discussing difficulties with guy-agers and coordinating all price range works;

e) establishing the budget periods: price range will be hooked

up into manage durations which could be weekly, month-to-month, quarterly or even every year;

f) training of the master finances: that is the consolidation of numerous functional budgets (income budget, production finances, production cost price range, plant utilisation budget, capital

expenditure budget, selling and

distribution budget and cash finances). Grasp price range can be summarised into Budgeted declaration of complete profits and

Budgeted statement of financial function. Both the grasp finances and coins bud get can be defined because the financial finances. These kinds of

budgets, master and functional, can be further categorized.

METHODOLOGY:

1. Introduction

This chapter explains the research design, population of the study, sample size and sample selection and method of data collection and analysis.

2. Research Design

The study will use both quantitative and qualitative methodologies, and with the use of a descriptive analytical study, the performance of Infosys will be examined in terms of its activities, obstacles faced, and successes achieved.

3. Sources of Data

The study used both primary and secondary sources of data.

4. Primary Data

This was the initial gathering of data from the field in its purest form. Physical observations, Interviews, and Questionnaires were used to gather the data.

5. Secondary Data

This is data which is already published and is in use. The data was obtained from government publications, book magazines, newspapers and journals.

6. Sample Selection and Size

Respondents were selected according to the relevancy to the topic of the study. These are mainly staff at Infosys who work with finances of the organization and therefore are more knowledgeable about budgetary controls.

7. Methods of Data Collection

The data for the study was collected using the following instructions:

- Questionnaire: Selected study respondents were given a questionnaire. The questionnaires were gathered and by the researcher individually.
- Document search: Secondary sources of information include literature, documents and publications relevant to the study. Review of literature was used on related topics of the study.

LIMITATION OF THE STUDY:

The research is restricted to only urban Bangalore. The opinion of respondents might vary from area to area. The sample size is less and time factor to collect data from respondents need to be considered.

DATA ANALYSIS:

1. Gender of Respondents

According to the researcher's findings about the respondents' gender the majority of respondents were men. The results indicate that 51% of respondents were men and 14% were women. The fact that both males and females replied suggests that the study was not skewed. However, statistics show an indication of gender equality since even though all respondents had an equal opportunity to be included in the sample, male respondents outnumbered those who were female.

2. Respondents per Department

In order to comprehend the respondents' roles in the study's variables, the study sought and acquired information about the positions held by the respondents in the institution. Table 4.1 provides information about the Respondents and their viewpoints. Table 4.3's analytical findings indicate that the Finance Department (32 respondents) made up the majority of the study's respondents, followed by the Marketing

Department (11) and a number of other departments, including those that handle customer service, cash management, and investments (14). (8). These account for 49, 17, 22, and 12% of the total. The bulk of the respondents in this study are individuals who are directly accountable for or actively involved in the implementation and control of the budget expenditure, as can be inferred from the aforementioned definition. Therefore, it is assumed that their responses represent what truly occurs.

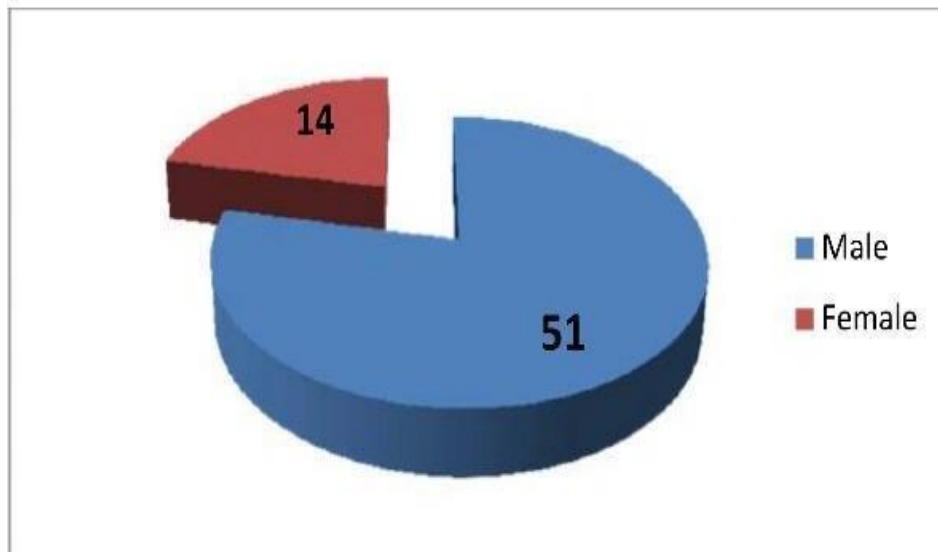


Figure 4.1: Gender of respondents

Table 4.1: Respondents par Department

	Frequency	Percent
Investment	8	12
Finance	32	49
Marketing	11	17
other	14	22
Total	65	100

3. Age of respondents

The study acquired information on the respondents' age groups in order to understand their ages and perhaps the experience they may have in their separate roles. Table 4.2 presents the findings in further detail. According to the aforementioned table, the bulk of employees—60%—are between the ages of 20 and 39, followed by those between 40 and 49—31%—and those above 49—9%. This demonstrates that the majority of responses were youthful, active individuals who were therefore anticipated to be extremely effective at the Bank.

Table 4.2: Age of respondents

	Frequency	Percent
20-39	39	60
40-49	20	31
above 49	6	9
Total	65	100

Table 4.3: Respondents' Work Experience

	Frequency	Percent
more than 10 years	13	20
between 4 and 9 years	10	15
less than 3 years	33	51
Total	56	86
Missing	9	13
	65	100.0

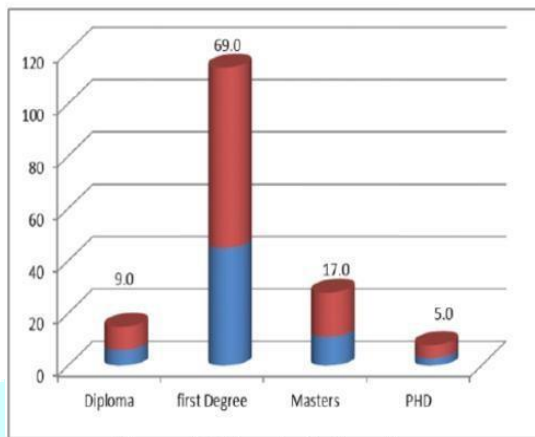


Figure 4.2: Level of Education

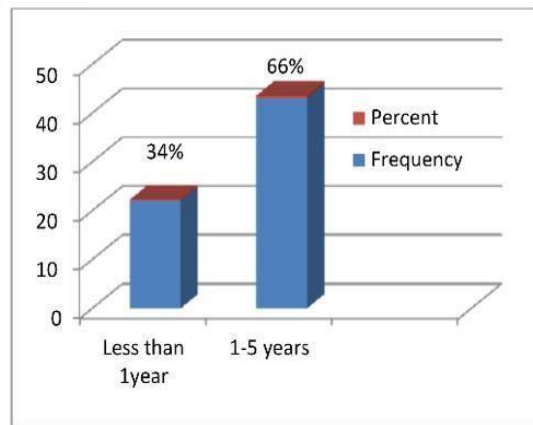


Figure 4.3 Organizations Budget frequency

4. Level of Education

Respondents were asked to indicate their education level in order to determine the most prevalent education level that would produce the most desirable data, and the results are depicted as in figure 4.2. According to the graph, 69% of people have a degree, and 17% have a master's. 5% of the population has a PhD, and the remaining 9% have a diploma. This suggests that both the questionnaire and the response provided by the respondent were thoroughly understood. This illustrates how successfully the organisation performs.

5. Respondents' work Experience

Table 4.3 presents the results about the respondents' professional backgrounds. The results show that staff with less than three years of experience make up 51%, while those with four to nine years of experience make up 15%, and those with more than ten years of experience make up 20%. 13% of the staff did not respond. Since the bank's banking operations were just launched and it had previously operated as a remittance company, the majority of its personnel had tenures of less than three years.

CONCLUSION:

This chapter has emphasized manufacturing budgets. The process involves developing a sales forecast and, based on its magnitude, generating production and manufacturing expense budgets needed by a specific firm. Once developed, the budgeting system provides management with a means of controlling its activities and of monitoring actual performance and comparing it to budget goals. The relevant research questions raised above has been examined in the light of mode of operation of manufacturing companies. In the operation of manufacturing Companies, it has been discovered that quite a number of the employees know the budgetary system of the company and there exist considerable participation of lower level employees in planning and budgeting. It was also Discovered that the work force is well motivated and Competent enough to propel the company to a greater height. Finally, it can be said that dedicated work force, improved technology and effective policies (budgeting inclusive) has helped the manufacturing companies to remain effective and efficient in fulfilling their stewardship obligations to the stakeholders. A comprehensive profit planning and control program involves budgeting the materials and parts used in the production process. The budget process involving manufacturing expenses includes the material usage and purchase budgets, direct labour budgets, and factory overhead budgets.

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